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February 2008

Forward-Looking Statements

Statements contained in this presentation regarding the growth and prospects of the business, the Company's projected 2008 financial results, 2005-2008 Roadmap Objectives and all other statements in this release other than recitation of historical facts are forward-looking statements (as defined in the Private Securities Litigation Reform Act of 1995). Such forward-looking statements include risks and uncertainties; consequently, actual results may differ materially from those expressed or implied thereby.

Factors that could cause actual results to differ materially include, but are not limited to ability to expand or even retain the Company's customer base; ability to grow or even sustain revenue from individual customers; ability to attract and retain professional staff of research analysts and consultants upon whom the Company is dependent; ability to achieve and effectively manage growth; ability to pay the Company's debt obligations; ability to achieve continued customer renewals and achieve new contract value, backlog and deferred revenue growth in light of competitive pressures; ability to carry out the Company's strategic initiatives and manage associated costs; substantial competition from existing competitors and potential new competitors; additional risks associated with international operations including foreign currency fluctuations; the impact of restructuring and other charges on the Company's businesses and operations; and other risks listed from time to time in the Company's reports filed with the Securities and Exchange Commission.

The Company's SEC filings can be found on Gartner's Web site at www.gartner.com and on the SEC's Web site at www.sec.gov. Forward-looking statements included herein speak only as of February 7, 2008 and the Company disclaims any obligation to revise or update such statements to reflect events or circumstances after this date or to reflect the occurrence of unanticipated events or circumstances.

Gartner Is …

- **The world's leading IT research and advisory company, delivering the technology-related insight necessary for our clients to make the right decisions, every day**
  - Three lines of business: Research, Consulting and Events
  - 2007 revenue of $1.2 billion
  - Approximately 650 analysts and 470 consultants in 75 countries
  - 60,000 research clients in 10,000 distinct organizations
    - Clients include 65% of the Fortune 1000 and 80% of the Global 500

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Why Invest in Gartner

- **Business services company providing high value to clients**
  - Leading brand name in technology related research
  - World's leading IT conference provider
  - Substantial cost savings produced for clients each year
- **Attractive business model**
  - Strong cash flow
  - High incremental margins
  - Recurring revenue streams
- **Vast, untapped opportunity**
  - Aggregate markets for IT research estimated at over $18 billion worldwide
- **Double-digit revenue and EPS growth expected for foreseeable future**
  - 9% – 11% revenue growth and 32% – 47% EPS growth projected for 2008
- **Business should not be heavily dependent on economic or technology cycles**
  - Growth is driven by market penetration through expanding sales efforts and product improvements

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We Deliver our Insight Through Three Business Segments

Sales

- World's most comprehensive IT research and advice
- 650 analysts across 75 countries
- Robust and proven research methodologies (i.e., "Magic Quadrant", "Hype Cycle")
- Largest CIO and senior IT executive community with over 3,700 members

- World's largest IT conference provider
- 78 events in 2007 with over 44,000 attendees
- Revenues derived from attendees and sponsors

- Independent and objective IT strategy consulting
- Competitive advantage from research IP and benchmarking database

Research Content

Note: Pie chart reflects revenue composition in 2007.

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Gartner Research
The Growth Engine of Our Business

- **Delivering practical and actionable research tailored to client segments**
  - End-users
  - CIOs
  - Tech and telecom providers
  - Investors
  - Professional service firms
- **Launched new, premium, role-based products beginning in 2006**
  - Gartner for IT Leaders / Gartner for Business Leaders / Gartner for IT Executives
  - Over $209 million of contract value for Gartner for IT Leaders and Gartner for Business Leaders at December 31, 2007
- **Executive Programs for CIOs and senior IT executives**
  - $189 million of contract value at December 31, 2007, up 19% y-o-y
- **Focused on providing world class client service**
  - Reduced the time to schedule an inquiry with an analyst by 50%
  - Introduced improved new client on-boarding process
- **Simplified pricing structure and eliminated discounting**
  - Implementing annual price increases commensurate with inflation and increased value of product
- **Generating accelerated growth and expanding margins**
  - Contract value grew 18% y-o-y to $753 million at December 31, 2007
  - 4Q07 wallet retention increased to 101% versus 96% in 4Q06
  - 2007 gross contribution margin increased to 64% versus 60% in 2006

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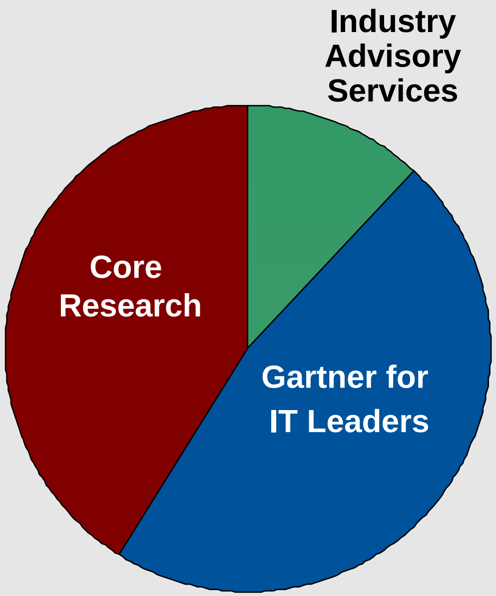
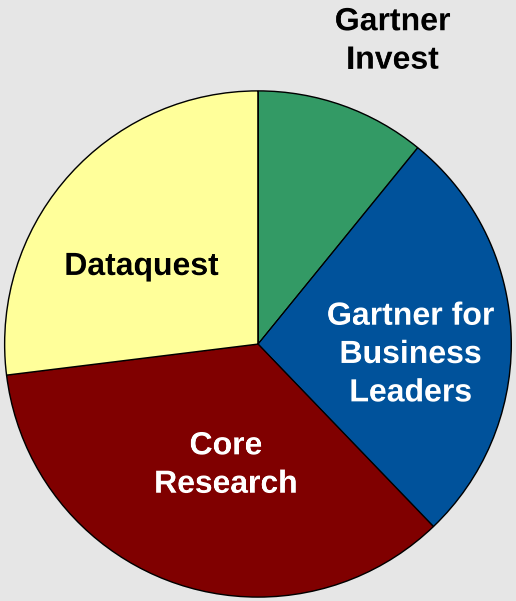
Gartner Research
Product Programs

End User



High Tech and Telecom

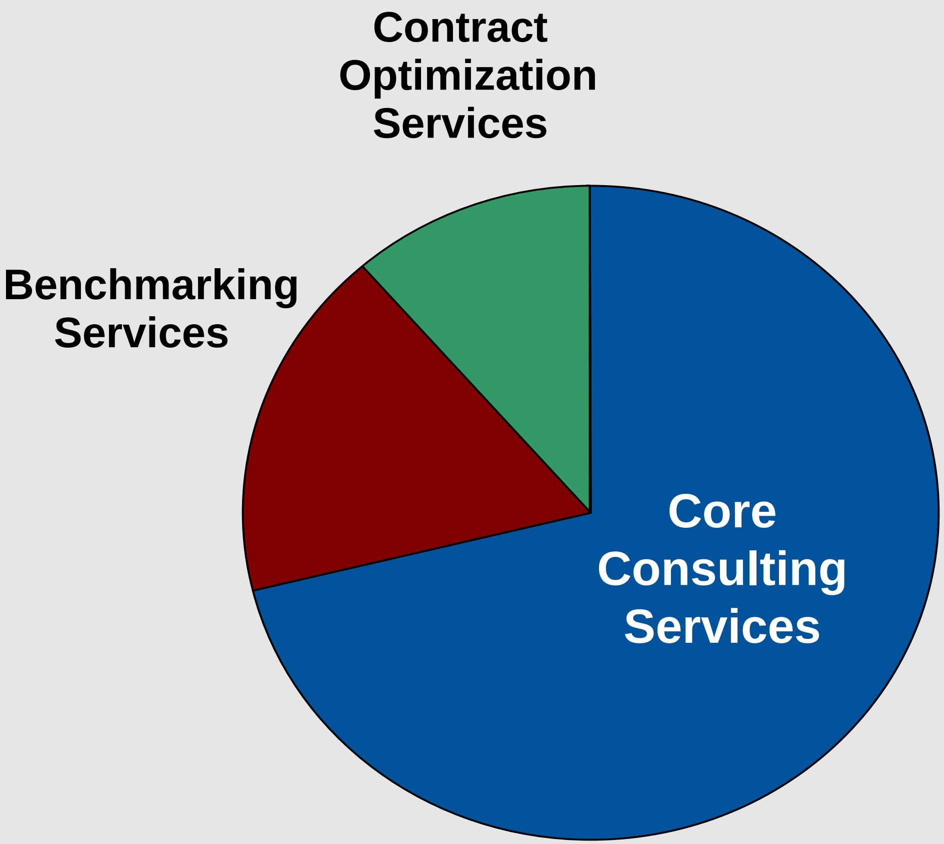


Note: Pie charts reflect business composition in 2007.

Gartner Consulting
Independent and Objective IT Strategy Advice

Overview

- **Approximately 470 consultants deliver client specific IT strategy consulting using Gartner's core research platform**
- **Three distinct and differentiated service lines**
  - Core Consulting
  - Benchmarking
  - Contract Optimization
- **Cross-sell consulting to existing research customer base**
- **Key metrics have improved**
  - 2007 revenue increased 6%
  - Backlog up 11% y-o-y at Dec. 31, 2007
  - Utilization and revenue per billable headcount each increased y-o-y



Note: Pie chart reflects business composition in 2007.

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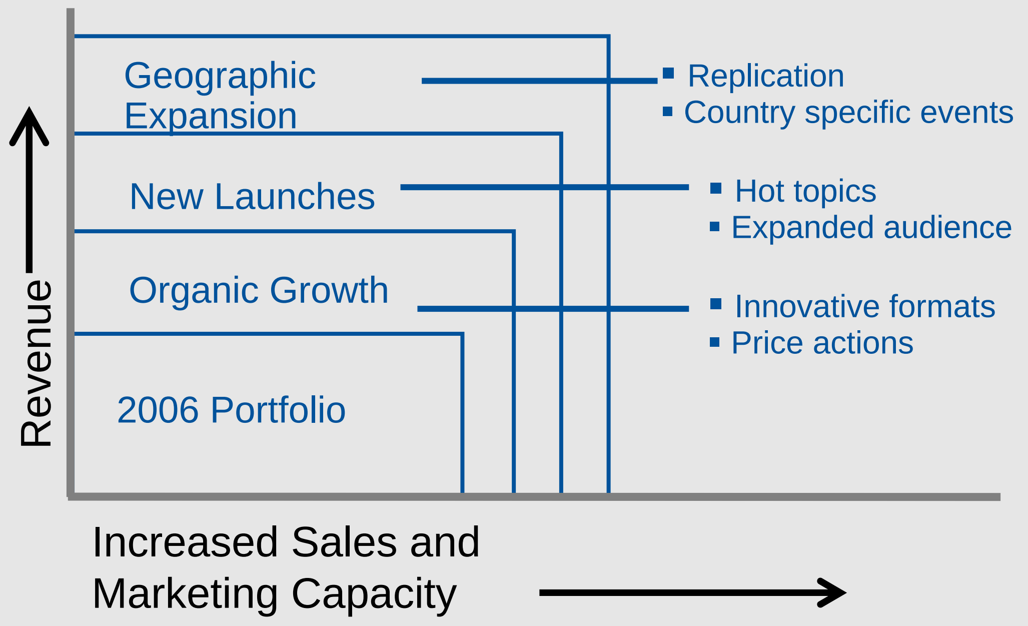
Gartner Events
Leveraging Gartner's Research Platform

Overview

- **Driven by our proprietary Research content**
- **Depth and breadth**
  - Unique event formats include Symposium / ITXpo and Summit
  - 78 events with over 44,000 attendees in 2007
- **Cross-selling opportunities**
  - Drive Research awareness among non-clients
  - Over 50% of attendees NOT Gartner seat-holders
  - Create a compelling platform for Gartner offerings
  - Align with sales channel goals
- **Continued growth**
  - 2007 attendance up 8%
  - 2007 revenue grew 7%



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Strategy for Growth

- Produce extraordinary research content
- Deliver innovative and highly differentiated product offerings
- Provide world class client service
- Enhance our sales capability
- Improve operational effectiveness

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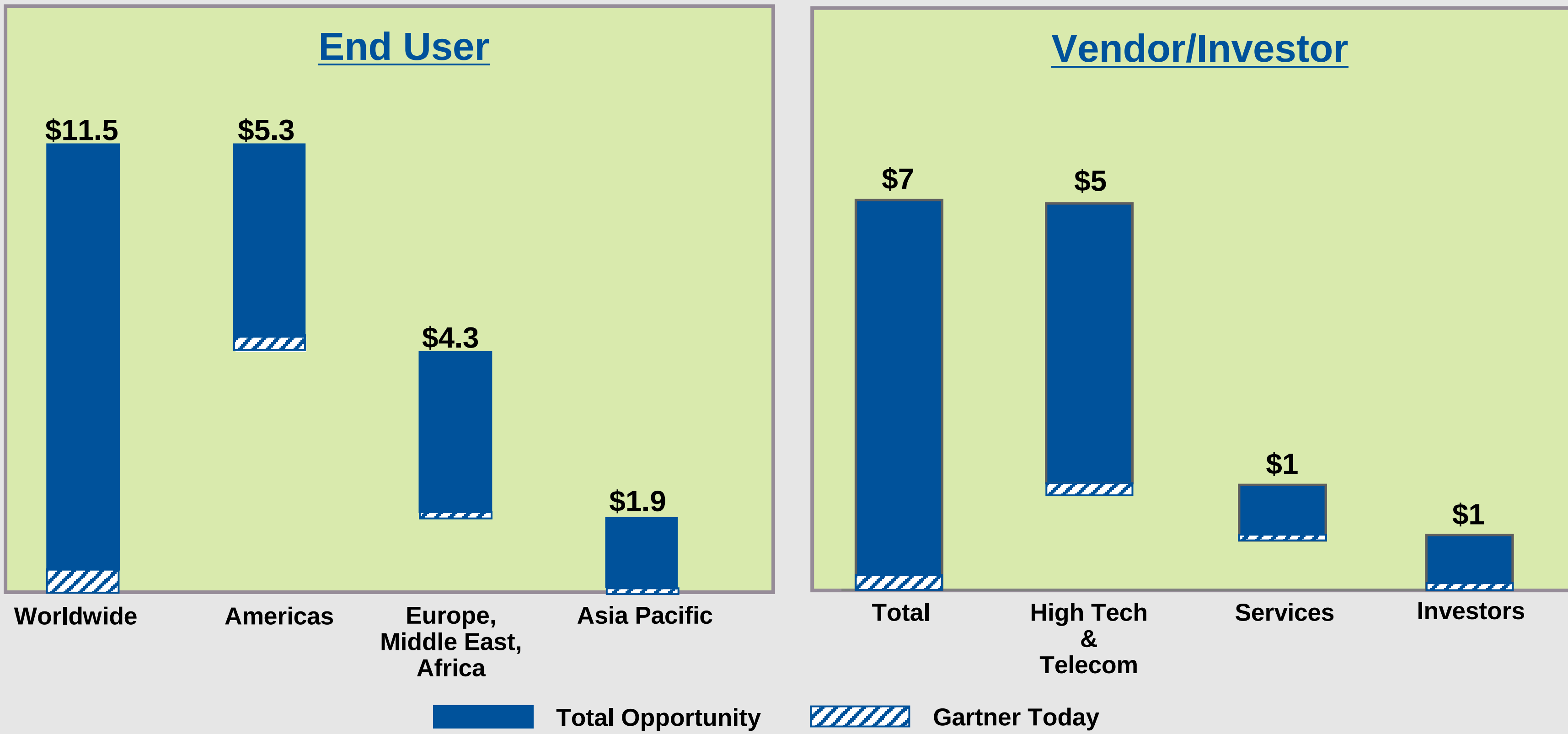
Research Has A Significant Untapped Opportunity

$ in Billions



Total Research opportunity estimated at $18.5 billion

Source: Gartner estimates

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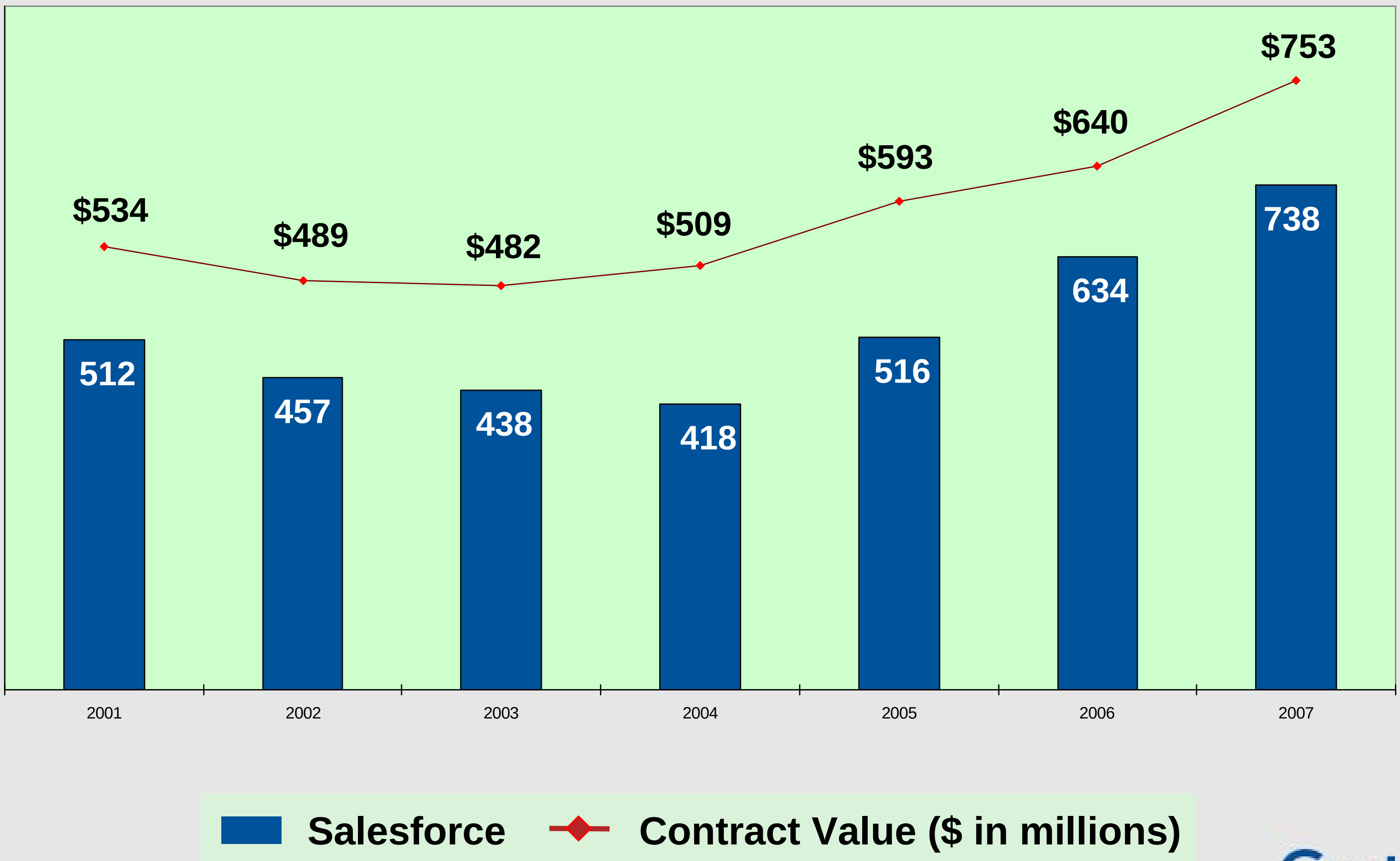
Salesforce Growth Drives CV Growth

Weighted Average Salesforce and Total Contract Value



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Sales Coverage Strategy

Non Headquarter Locations

- Localized Selling Approach - local sales people, selling to local opportunities.

Uncovered Prospects

- Enterprises and organizations that are not clients of Gartner

Insufficient Coverage

- Account Executives that cover too many clients or prospects
- Clients with a low Contract Value compared to the company turnover or industry

New Buying Centers

- Product Innovation allows Gartner to sell to new buying centers within existing clients and prospects

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We Are Productively Growing Our Salesforce

	2005	2006	2007
Starting Headcount	443	550	663
Ending Headcount	550	663	806
Increase	107	113	143
% Increase	24%	20%	22%

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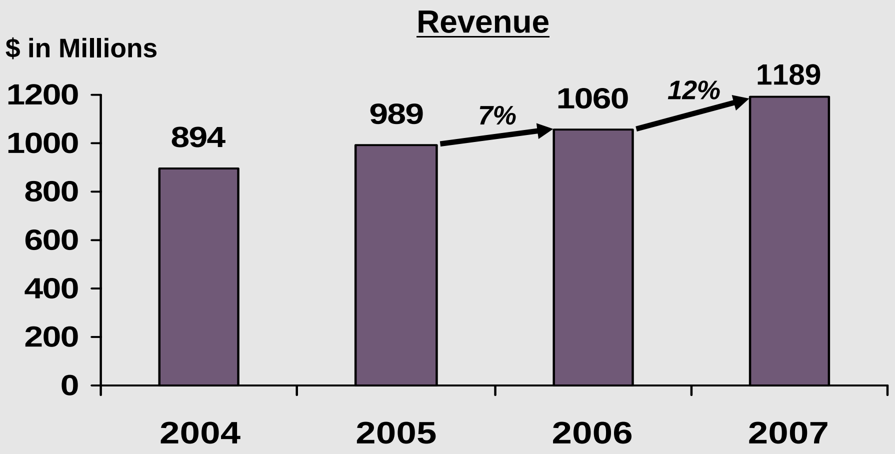
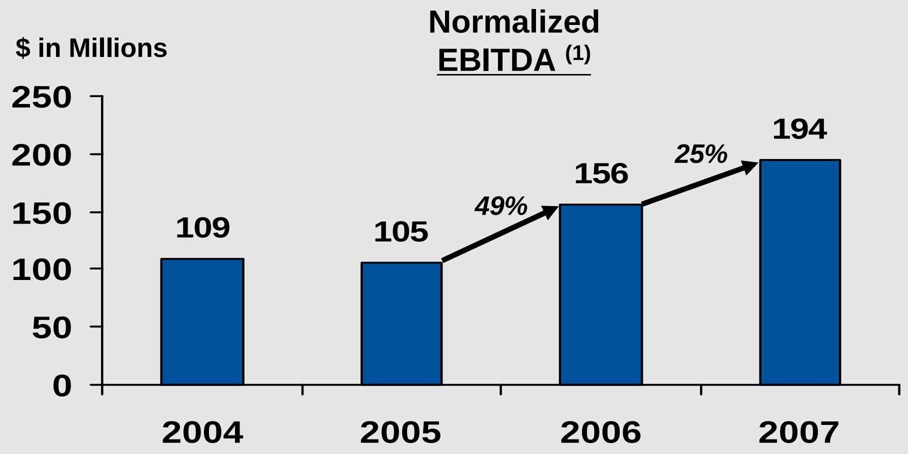
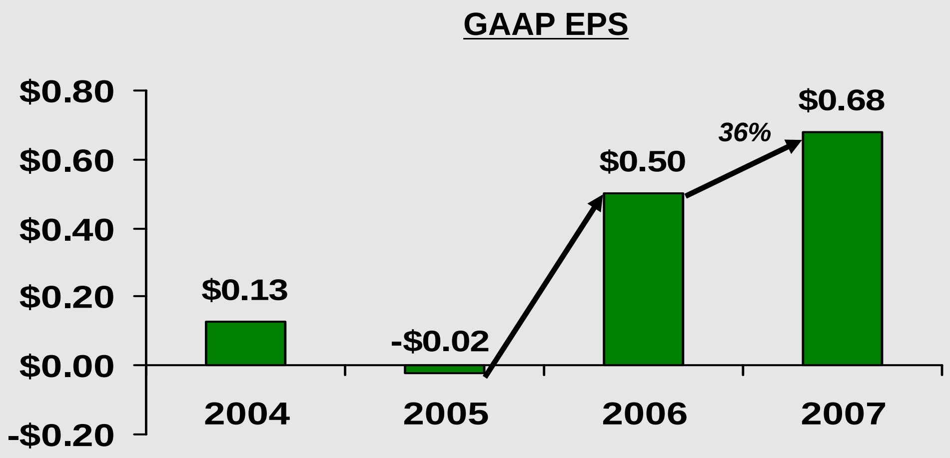
Recent Performance Demonstrates Momentum







(1) See the attached Glossary for the definition of Normalized EBITDA, a reconciliation to Net Income and cautionary statement regarding this non-GAAP financial measure.

Recent Performance Demonstrates Momentum

Full Year 2007:

- Four consecutive quarters of 18 – 19% contract value growth
- Four consecutive quarters of wallet retention over 100%
- Consulting revenue, productivity and backlog increased
- Events attendance up 8%
- Generated operating cash flow of $148 million
- Repurchased $169 million of stock

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2008 Guidance
Progress on the Roadmap

$ in Millions (except EPS)	2008 Guidance[1]	% Change over 2007[1]	2005-2008 Roadmap Objective
Total Revenue	**$1,300 - 1,325**	**9 - 11%**	**8 - 11%**
Research	$770 - 780	14 - 16%	8 - 12%
Consulting	$335 - 345	3 - 6%	5 - 10%
Events	$190 - 194	5 - 7%	12 - 15%
Other	$5 - 6		
Normalized EBITDA[2]	**$213 - 223**	**10 - 15%**	
GAAP EPS	**$0.90 - $1.00**	**32 - 47%**	
Operating Cash Flow	**$155 - 170**	**5 - 15%**	**$130 - 135 +**
Capital Spending	**$25 - 27**		**$30 - 35**

(1) Does not reflect the impact of the planned divestiture of Vision Events.
(2) See the attached Glossary for the definition of Normalized EBITDA and cautionary statement regarding this non-GAAP financial measure.

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Summary

- Strong value proposition
- Vast, untapped opportunity
- Attractive business model
- Strategy, programs and leadership team in place to deliver accelerated growth and increasing returns on capital
- Recent performance demonstrates momentum

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Glossary

Non-GAAP Financial Measure

Investors are cautioned that **Normalized EBITDA** contained in this presentation is not a financial measure under generally accepted accounting principles. In addition, it should not be construed as an alternative to any other measures of performance determined in accordance with generally accepted accounting principles. This non-GAAP financial measure is provided to enhance the user's overall understanding of the Company's current financial performance and the Company's prospects for the future. We believe **Normalized EBITDA** is an important measure of our recurring operations as it excludes items that may not be indicative of our core operating results. **Normalized EBITDA** is based on operating income, excluding depreciation, accretion on obligations related to excess facilities, amortization, META integration charges, SFAS 123 (R), goodwill impairments, and other charges.

Reconciliation of Normalized EBITDA to GAAP

($ in millions)	2004	2005	2006	2007
Net income (loss)	**$17**	**($2)**	**$58**	**$74**
Loss on investments, net	3	6	-	-
Interest expense, net	1	11	17	22
Other (income) expense, net	4	3	1	(3)
Tax provision	18	7	27	41
Operating income	**$43**	**$25**	**$103**	**$133**
Normalizing adjustments:				
Depreciation, accretion and amortization	30	36	34	28
META integration charges	-	15	2	-
Other charges	36	29	-	9
SFAS No. 123(R) stock compensation expense	-	-	17	24
Normalized EBITDA	**$109**	**$105**	**$156**	**$194**

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