



## Millipore Reports Fourth Quarter and Full Year 2008 Financial Results

*Company delivers exceptional cash flow performance;  
Bioscience Division continues strong growth*

**BILLERICA, Mass. – February 5, 2009** – Millipore Corporation (NYSE:MIL), a leading provider of technologies, tools and services for the global life science industry, today reported financial results for its fourth quarter and full year ended December 31, 2008.

Revenues for the fourth quarter declined 2 percent from the previous year, totaling \$396.8 million. Excluding a 4 percent unfavorable impact from changes in foreign currency, revenues in the quarter grew 2 percent. On a divisional basis, excluding changes in foreign currency, Millipore's Bioscience Division grew 7 percent, while the Company's Bioprocess Division revenues declined 2 percent from the previous year. The Bioscience Division's revenue growth was reduced by 1 percent due to the elimination of a small product line.

Millipore's fourth quarter net income totaled \$33.3 million, or \$0.60 per share, compared to \$45.1 million, or \$0.81 per share in the fourth quarter of 2007. Non-GAAP net income in the fourth quarter totaled \$52.7 million, or \$0.95 per share, compared to \$54.1 million, or \$0.98 per share, in the fourth quarter of 2007. A reconciliation of GAAP to non-GAAP financial measures is provided in the Company's financial tables accompanying this press release.

"Our Bioscience Division delivered a strong fourth quarter, continuing the pattern of consistent, profitable growth it has exhibited over the past four years," said Martin Madaus, Chairman & CEO of Millipore. "This performance enabled us to offset the revenue decline we experienced in our Bioprocess Division and generate solid earnings growth and outstanding cash flow performance in 2008. While revenues in our Bioprocess Division declined organically in 2008, the division's performance stabilized in the second half of the year and we believe it will enter 2009 as a stronger division with a very promising future. I am pleased with how quickly and effectively the entire organization implemented initiatives to adapt our cost structure, improve our working capital, and advance key strategic programs during a difficult year.

"As we look ahead, we expect the strong fundamentals of our market, our high percentage of revenues generated by consumable products, and our balanced product portfolio will allow us to generate solid results in 2009. One of our highest priorities will be to accelerate our new product innovation through internal R&D, partnerships, and strategic acquisitions. The recent announcement of our acquisition of Guava Technologies is a good example of the attractive opportunities that exist to expand our product portfolio into fast growing market segments."

For the full year 2008, Millipore's revenues grew 5 percent, totaling \$1.6 billion. Excluding a 4 percent benefit from changes in foreign currency, revenues grew 1 percent over 2007. On a divisional basis, excluding changes in foreign currency, Millipore's Bioscience Division revenues grew 6 percent, offsetting a 4 percent decline in revenues from the Company's Bioprocess Division. The Bioscience Division's revenue growth was reduced by 1 percent in 2008 due to the elimination of a small product line. Millipore reported net income of \$145.8 million, or \$2.62 per share, in 2008, compared to \$136.5 million, or \$2.48 per share, in 2007. Non-GAAP net income for 2008 was \$200.1 million, or \$3.59 per share, resulting in 7 percent non-GAAP earnings per share growth over 2007.

"During 2008, we significantly improved our cash flow performance, generating a 60 percent increase in our free cash flow and repaying \$85 million of debt," said Charles Wagner, Chief Financial Officer of Millipore. "One

of the Company's highest priorities is improving its cash flow performance and we are launching several initiatives that will enable us to increase our cash flow by driving higher levels of profitability and improving our working capital efficiency."

## 2008 Highlights

- Bioscience Division generated organic revenue growth of 6 percent. The division's growth rate was lowered by 1 percent due to the elimination of a small product line. The results in 2008 were driven by strong performance from the Laboratory Water Business Unit, successful new product launches, and solid performance in Europe and Asia. Over the past four years, the Bioscience Division has averaged approximately 8 percent organic revenue growth.
- Bioprocess Division generated strong growth in its Process Monitoring Tools Business Unit, particularly for its NovaSeptum® product line, a sterile sampling system used in biopharmaceutical manufacturing processes. The division also significantly expanded its presence in the disposable manufacturing market.
- Accelerated product innovation with the successful launch of several key products, including Snap i.d.™ for protein detection, Milli-Q® Integral for laboratory water purification, MILLIPLEX MAP for multiplex immunoassays, Guava Flow Cytometry System for cell analysis, and Viresolve® Pro for virus clearance.
- Generated \$193 million of free cash flow and repaid \$85 million of debt.
- Launched improved website and e-business platform, which includes online forums for scientists to discuss key research areas such as stem cell research. Millipore generated approximately 30 percent growth in online sales during 2008.
- Formed strategic partnerships with Novozymes, Guava Technologies, Agilent Technologies, Applikon Biotechnology, and Solabia.
- Initiated the second phase of its global supply chain program, which is designed to further reduce the Company's manufacturing footprint and drive process improvements that are expected to result in annual savings of \$11 to \$15 million in 2011.
- Announced multi-year, global sustainability initiative to reduce the Company's carbon footprint by 20 percent over the next five years.
- Expanded key sites and facilities, including unveiling an expanded Drug Discovery facility in St. Charles, Missouri; opening a new membrane manufacturing line in Cork, Ireland; announcing plans to open a new state-of-the-art applications and training facility in Singapore; and expanding the Danvers, Massachusetts plant to manufacture disposable manufacturing products.

## Revenue Growth by Geography (\$ millions):

	Three Months Ended			Twelve Months Ended		
	December 31, 2008	December 31, 2007	% Growth	December 31, 2008	December 31, 2007	% Growth
Americas	\$ 159.6	\$ 162.9	(2%)	\$ 619.1	\$ 647.6	(4%)
Europe	156.0	169.8	(8%)	683.3	623.1	10%
Asia/Pacific	81.2	72.5	12%	299.7	260.9	15%
Total	\$ 396.8	\$ 405.2	(2%)	\$ 1,602.1	\$ 1,531.6	5%

## Revenue Growth by Division (\$ millions):

	Three Months Ended			Twelve Months Ended		
	December 31, 2008	December 31, 2007	% Growth	December 31, 2008	December 31, 2007	% Growth
Bioprocess	\$ 213.5	\$ 226.8	(6%)	\$ 880.8	\$ 878.5	0%
Bioscience	183.3	178.4	3%	721.3	653.1	10%
Total	\$ 396.8	\$ 405.2	(2%)	\$ 1,602.1	\$ 1,531.6	5%

## Quarterly Earnings Call

Millipore will host a conference call and webcast to discuss its financial results, business outlook, and related corporate and financial matters at 4:45 p.m. Eastern Time today. The call can be accessed through Millipore's website: <http://www.millipore.com>. A replay of the call will be archived on the Investor Relations section of the website and will also be available via telephone by dialing (800) 642-1687 or (706) 645-9291 and entering confirmation code: 80873379. The telephonic replay will be available beginning at 5:45 p.m. Eastern Time on February 5, 2009 until 11:59 p.m. ET on February 11, 2009.

## About Millipore

Millipore (NYSE: MIL) is a life science leader providing cutting-edge technologies, tools, and services for bioscience research and biopharmaceutical manufacturing. As a strategic partner, we collaborate with customers to confront the world's challenging human health issues. From research to development to production, our scientific expertise and innovative solutions help customers tackle their most complex problems and achieve their goals. Millipore Corporation is an S&P 500 company with more than 6,000 employees in 47 countries worldwide.

Advancing Life Science Together™

Research. Development. Production.

## Use of Non-GAAP Financial Measures

The non-GAAP financial measures used in this press release are non-GAAP gross profit, gross profit margin, operating income, operating margin, pre-tax income, net income, diluted earnings per share, and free cash flow. Non-GAAP gross profit, gross profit margin, operating income, operating margin, pre-tax income, net income and diluted earnings per share exclude costs related to our global supply chain initiatives, acquisition integration and restructuring expenses, amortization of acquired intangible assets, inventory fair value adjustments related to business acquisitions, curtailment gain related to modifications to our postretirement benefit plan, impairment loss related to idle fixed assets, and certain changes in tax accruals. We define free cash flow as net cash provided by operating activities less additions to property, plant, and equipment. There are limitations in using non-GAAP financial measures as they are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies.

We believe that the non-GAAP financial measures provide useful and supplementary information to investors regarding our quarterly performance. It is our belief that these non-GAAP financial measures have been particularly useful to investors over the last couple of years because of the significant changes that have occurred outside of our day-to-day business in accordance with the execution of our new strategy. This strategy includes strengthening our leadership position with biopharmaceutical customers, becoming a strategic supplier in bioscience research markets, leading our industry in product quality and manufacturing effectiveness, becoming a magnet for talent. The financial impact of certain elements of these activities, particularly acquisitions and impairment charges, are often large relative to our overall financial performance and most of the related charges are recorded in one or two fiscal quarters but not in other fiscal quarters, which can adversely affect the comparability of our results from period to period. Our global supply chain initiatives will significantly reduce our cost structure and improve operational efficiency primarily through the consolidation of

manufacturing locations. We believe free cash flow is a useful measure to evaluate our business as it indicates the amount of cash generated after additions to property, plant, and equipment that is available for, among other things, strategic acquisitions, investments in our business, and repayment of debt.

We regularly use non-GAAP financial measures internally to understand, manage, and evaluate our business results and make operating decisions. We also measure our employees and compensate them, in part, based on such non-GAAP measures. For the same reasons, we also use this information for our forecasting activities. The non-GAAP financial measures presented herein also facilitate comparisons to our historical operating results, which have consistently been presented in this manner.

Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. They are limited in value because they exclude charges that have a material effect on our reported results and, therefore, should not be relied upon as the sole financial measures to evaluate our financial results. The non-GAAP financial measures are meant to supplement, and to be viewed in conjunction with, GAAP financial measures. Investors are encouraged to review the reconciliation of the financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying this press release. Our earnings guidance, however, is only provided on a non-GAAP basis. It is not feasible to provide GAAP diluted earnings per share guidance because the items excluded, other than amortization expense, are difficult to predict and estimate and are primarily dependent on future events.

#### **Forward Looking Statements:**

*The matters discussed herein, as well as in future oral and written statements by management of Millipore Corporation that are forward-looking statements, are based on current management expectations that involve substantial risks and uncertainties which could cause actual results to differ materially from the results expressed in, or implied by, these forward-looking statements.*

*Potential risks and uncertainties that could affect Millipore's future operating results include, without limitation, failure to achieve design wins into our pharmaceutical and biotechnology customers' manufacturing design phase for a particular drug; delay, suspension or termination of a customer's volume production; lack of availability of raw materials or component products on a timely basis; regulatory delay in the approval of customers' therapeutics; limitations on cash flow available for operations and investment due to increased debt service obligations; the inability to establish and maintain necessary product and process quality levels; reduced demand for animal-derived cell culture products; the inability to realize the expected benefits of development, marketing, licensing and other alliances; competitive factors such as new membrane or chromatography technology; the inability to achieve anticipated cost benefits of our supply chain initiatives; risks relating to our concentration of principal manufacturing operations; the inability to utilize technology in current or planned products due to overriding rights by third parties; potential environmental liabilities; conditions in the economy in general and in the bioscience and bioprocess markets in particular; foreign exchange fluctuations; reduced private and government research funding; exposure to product liability claims; and difficulties inherent in transferring or outsourcing of manufacturing operations. Please refer to our filings with the SEC, including our most recent Annual Report on Form 10-K, for more information on these and other risks that could cause actual results to differ.*

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