CERTAIN OTHER FINANCIAL AND STATISTICAL INFORMATION DISCUSSED DURING THE FIRST QUARTER 2008 EARNINGS CONFERENCE CALL ON TUESDAY, APRIL 29, 2008

Reconciliation to Adjusted EBITDA ***(in thousands of dollars)***	**Three months ended March 31, 2008**	**Three months ended March 31, 2007**
Reported earnings before income taxes	**$58,477**	**$23,820**
Add back:		
Litigation expense	**--**	**$51,250**
Refinancing expense	**--**	**--**
Restructuring expense	**$2,900**	**--**
Interest expense, net	**$19,063**	**$22,335**
Depreciation of property assets	**$18,188**	**$16,927**
Amortization of intangibles	**$4,930**	**$4,038**
Adjusted EBITDA	**$103,558**	**$118,370**
EBITDA Margin	**13.7%**	**15.7%**

QUARTER ENDED MARCH 31, 2008 (Recurring and comparable basis)

- **STORE CONSOLIDATION**
  - Essentially complete and realizing expense synergies earlier than expected. On track for the $2.0 to $2.5 million in incremental operating income on a monthly basis beginning in the 2nd quarter.

- **KEY INDICATORS**

  - **Saturday collections/weekly past dues**
    - 1Q08 of 5.9% – 46 basis points lower than last quarter and 17 basis points lower than last year

  - **Customer skips and stolens**
    - 2.6% down 20 basis points from last quarter and 60 basis points from last summer's high

  - **Same store sales**
    - 2.8% in 1Q08

  - **Inventory**
    - Held for rent at 20.9%, down 70 basis points from last quarter
    - Within normal range of 20-24%

- **ADJUSTED EBITDA**

  - **1Q08:**
    - $103.6 million and 13.7% margin
    - A 220 basis point increase from 4Q07

  - **2008:**
    - Projecting $390 to $410 million in EBITDA
    - Projecting $230 to $250 million in free cash flow

- **OPERATING CASH FLOW**

  - Generated over $128.3 million in operating cash flow in 1Q08

- Ended the quarter with approximately $78.6 million cash on hand

- **OUTSTANDING DEBT**

    - $1.125 billion at March 31

    - **Debt levels**
      - $825.2 million for senior term debt
      - $300.0 million 7.5% subordinated notes
      - Reduced outstanding indebtedness:
        - Over $134 million in 1Q08
        - Since end of March 2008, reduced by $11.7 million
      - Consolidated Debt leverage Ratio – 2.84X, down from 3.08X at year end
      - Net debt to book cap – 53.3%, down 250 basis points from a year ago

- **FINANCIAL SERVICES**
    - Significant progess in automation build out with all systems in place by late May or early June
    - Accelerate openings in July
    - Add 150 locations in 2008
    - Operating results of those in place continue to improve

- 20,000 co-workers

This document and the guidance above contain forward-looking statements that involve risks and uncertainties. Such forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "could," "estimate," "should," "anticipate," or "believe," or the negative thereof or variations thereon or similar terminology. Although the Company believes that the expectations reflected in such forward-looking statements will prove to be correct, the Company can give no assurance that such expectations will prove to have been correct. The actual future performance of the Company could differ materially from such statements. Factors that could cause or contribute to such differences include, but are not limited to: uncertainties regarding the ability to open new rent-to-own stores; the Company's ability to acquire additional rent-to-own stores or customer accounts on favorable terms; the Company’s ability to successfully add financial services locations within its existing *rent-to-own stores; the Company's ability to identify and successfully enter new lines of business offering products and services that appeal to its customer demographic, including its financial services products; the Company's ability to enhance the performance of acquired stores; the Company's ability to control costs; the Company's ability to identify and successfully market products and services that appeal to its customer demographic; the Company's ability to enter into new and collect on its rental purchase agreements; the Company's ability to enter into new and collect on its short term loans; the passage of legislation adversely affecting the rent-to-own or financial services industries; interest rates; economic pressures, such as high fuel and utility costs, affecting the disposable income available to the Company's targeted consumers; changes in the Company's stock price and the number of shares of common stock that it may or may not repurchase; changes in estimates relating to self-insurance liabilities and income tax and litigation reserves; changes in the Company's effective tax rate; the Company's ability to maintain an effective system of internal controls; changes in the number of share-based compensation grants, methods used to value future share-based payments and changes in estimated forfeiture rates with respect to share-based compensation; the resolution of the Company's litigation; one or more parties filing an objection to the Shafer/Johnson settlement; a specified percentage of class members timely and validly opt out of the Shafer/Johnson settlement; the court hearing the Shafer/Johnson matter could refuse to approve the settlement or could require changes to the settlement that are unacceptable to the Company or the plaintiffs; and the other risks detailed from time to time in the Company's SEC reports, including but not limited to, its annual report on Form 10-K for the year ended December 31, 2007. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document. Except as required by law, the Company is not obligated to publicly release any revisions to these forward-looking statements to reflect the events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.*