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[HealthSpring's Gallatin LivingWell Health Center Marks Second Anniversary, Opens On-site Pharmacy](#)

Nashville -

NASHVILLE--LivingWell Health Center by HealthSpring in Gallatin, Tenn. marks its second anniversary this month as it opens a new in-house pharmacy.

The Gallatin LivingWell center opened in December 2006. It was founded on the "medical home" philosophy of expanded on-site medical care with an emphasis on quality and a focus on exceptional customer service for patients.

"HealthSpring is pioneering these senior-focused medical home centers," LivingWell Vice President Andrea Kampine said. "We are proud of our position as the market leader in developing and managing centers that provide the very highest quality healthcare and services for seniors.

"Establishing an on-site pharmacy is a part of this full-service approach to healthcare for our members," Kampine said. "We strongly believe that providing members with high-quality, convenient healthcare is going to help them stay healthier and improve their quality of life."

"LivingWell pharmacists will work with patients and their doctors to develop complete, customized medication plans," Kampine said. "The pharmacists will also be available to meet one-on-one with each patient to answer questions, review any potential interactions, suggest possible cost-saving alternative medications and go over instructions for taking the medications, Kampine said."

HealthSpring CEO Herb Fritch is passionate about establishing the company's position as a leader in senior-focus medical homes. "We absolutely believe the medical home concept allows Medicare beneficiaries to spend more time with their doctors and get better care, including much more extensive preventive care, in a warm and friendly environment where they can develop a sense of community," he said.

"That's the core of HealthSpring's strategy with our LivingWell Health Centers, and we're seeing its success here in Gallatin."

The Gallatin LivingWell Health Center is operated in conjunction with Sumner Medical Group, a local physician group that has worked for several years with HealthSpring on improving care quality, even prior to opening the LivingWell center. Data from this partnership shows compliance with 31 quality-of-care measures has more than doubled in four years. These measures include diabetic foot and eye exams, mammograms and colon screenings.

HealthSpring data show that increased compliance with such quality measures reduces member ER visits and hospitalizations by up to 10 percent.

HealthSpring also operates LivingWell Health Centers in Mobile, Ala., and Houston, Tex. All the centers are designed exclusively for HealthSpring Medicare members and are based on the medical home concept.

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HealthSpring President Mike Mirt said HealthSpring's LivingWell Health Centers demonstrate the company's innovation. "We think it's essential to take a forward-thinking approach," he said. "Our LivingWell centers represent a new approach to healthcare for Medicare beneficiaries, and it's making a real difference in the health of our members."

HealthSpring (NYSE:HS) is based in Nashville, Tenn., and is one of the country's largest coordinated care plans whose primary focus is the Medicare Advantage market. HealthSpring currently owns and operates Medicare Advantage plans in Alabama, Florida, Illinois, Mississippi, Tennessee and Texas and also offers a national stand-alone Medicare prescription drug plan. For more information, visit www.healthspring.com.

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