

International Sales & Marketing



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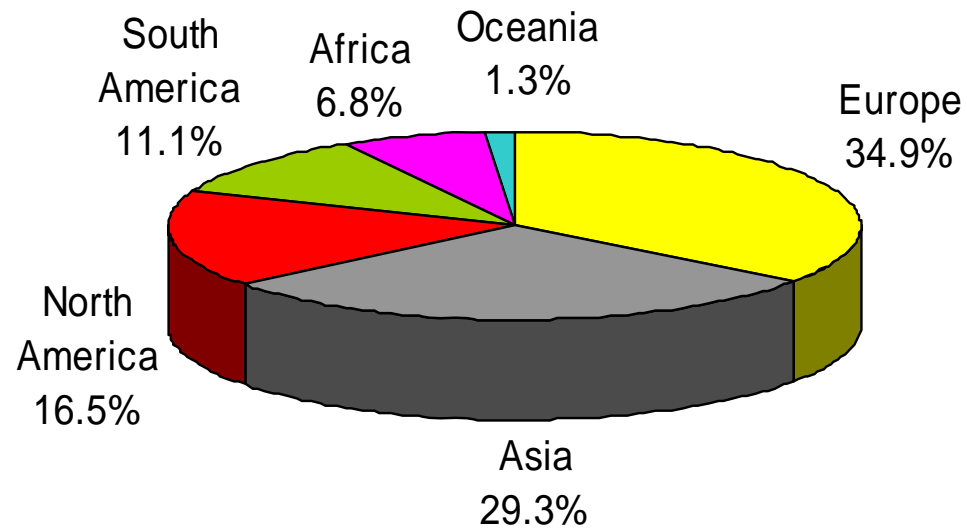
2007 Analyst & Investor Day

Disclaimer

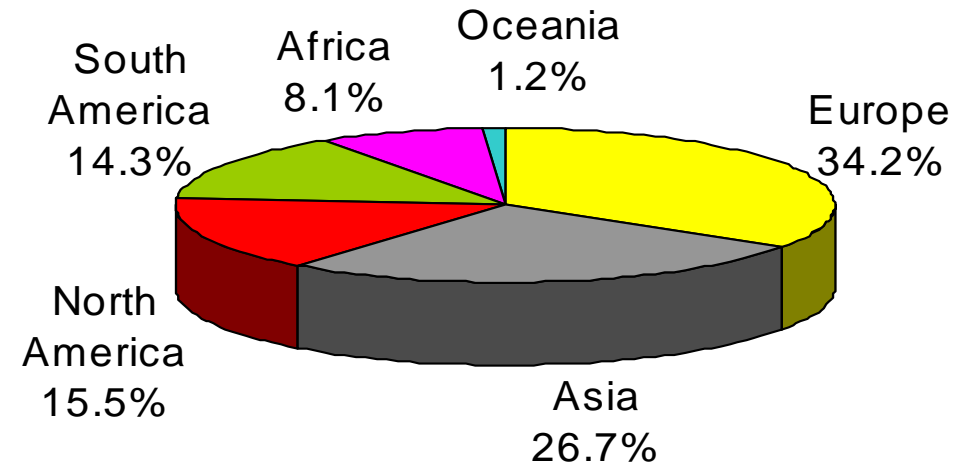
This material contains forward-looking statements with respect to the company's outlook regarding drivers, developments, and trends affecting its worldwide markets, opening of international offices, new product development and commercial launch dates, projected revenues, net income margins, earnings per share, revenue growth targets, net income growth targets, salesforce and distributor targets, projections of the size of China's healthcare market, estimated government expenditures, research and development expenditure targets, the company's manufacturing development plan, and the anticipated results of its product development activities. These statements are based on information available at the time they are made and are subject to a number of risks and uncertainties. Actual results could differ materially from those anticipated by these forward-looking statements as a result of a number of factors, some of which may be beyond the company's control. Factors that affect the Company's business operations and product development, as well as a further list and description of risks and uncertainties associated with Mindray's business, are discussed in its reports filed with the Securities and Exchange Commission, including its most recent annual report on Form 20-F. Mindray disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Revenue Breakdown by Region

January to September 2006



January to September 2007



Total Revenue: RMB484 million, Jan-Sep 2006

RMB783 million, Jan-Sep 2007

Growth rate of 61.6%

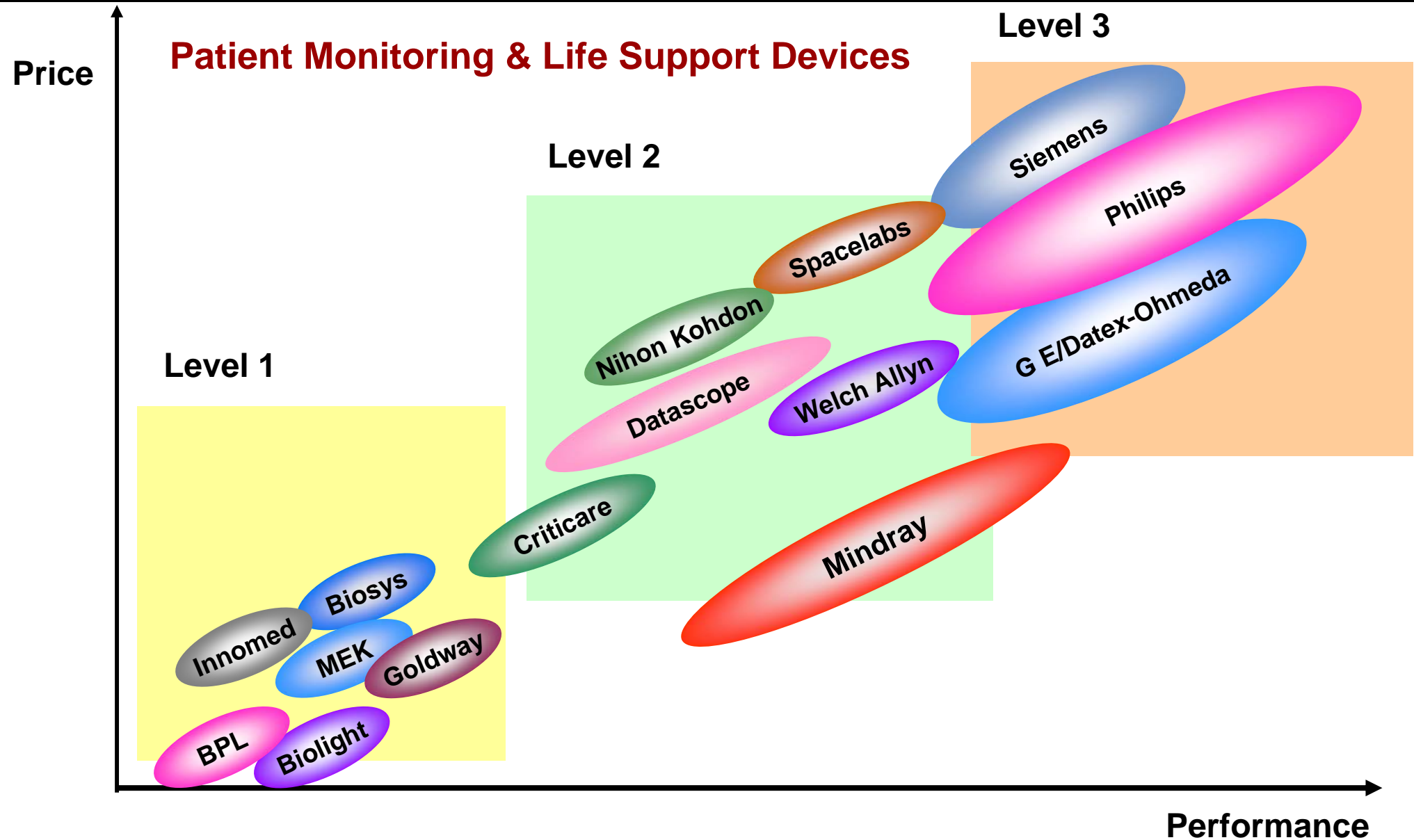
Top 5 Countries (by Revenue)

Number	Country
1	USA
2	Germany
3	India
4	Turkey
5	Poland

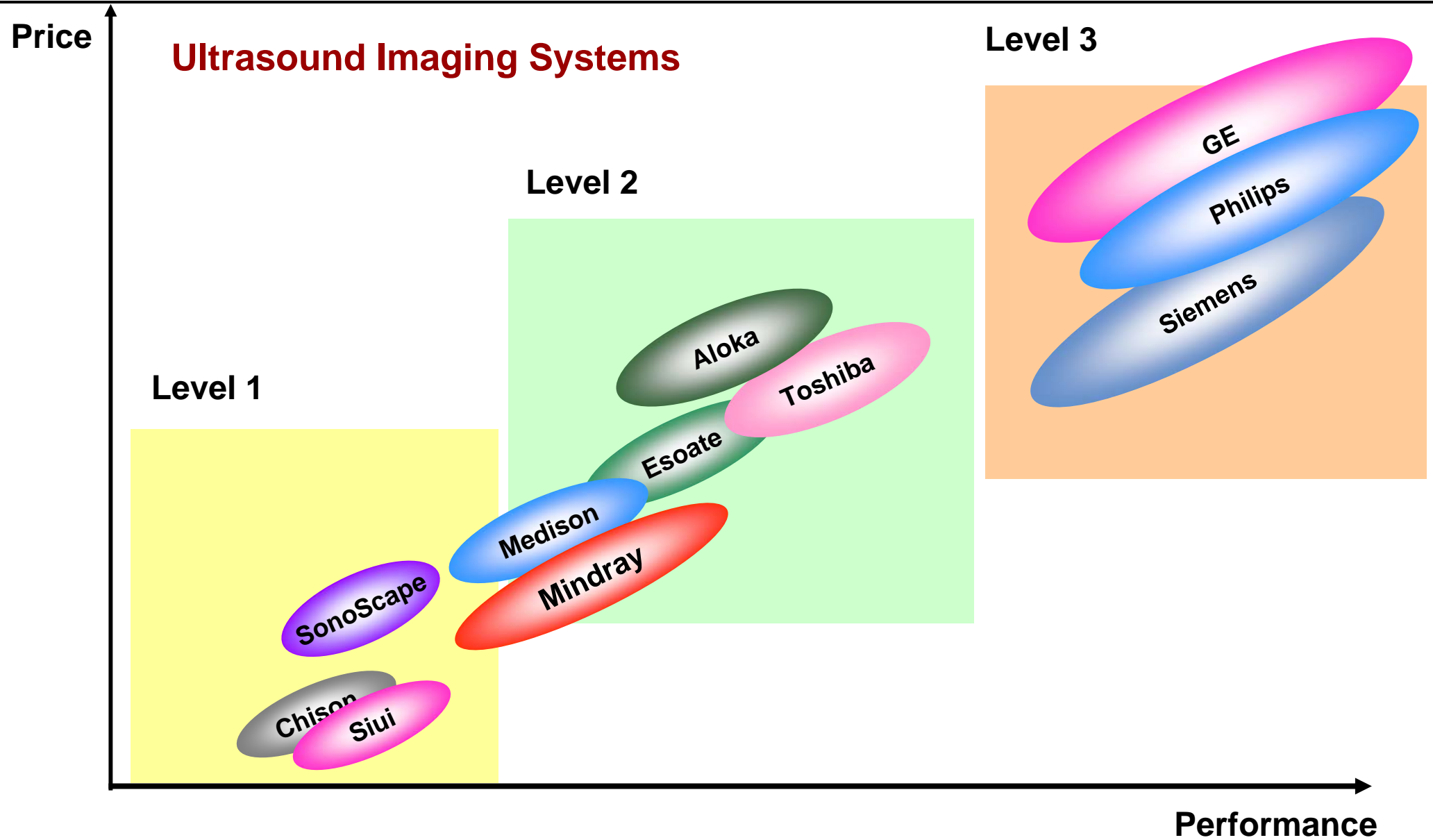
Overseas Offices

- North America
 - Boston, Seattle, Toronto, Vancouver
- Europe
 - Amsterdam, London
- Emerging Markets
 - Istanbul, Mexico, Mumbai, Sao Paulo
- Future Office Locations
 - Germany, France, Indonesia, Italy, Japan, Russia, South Africa

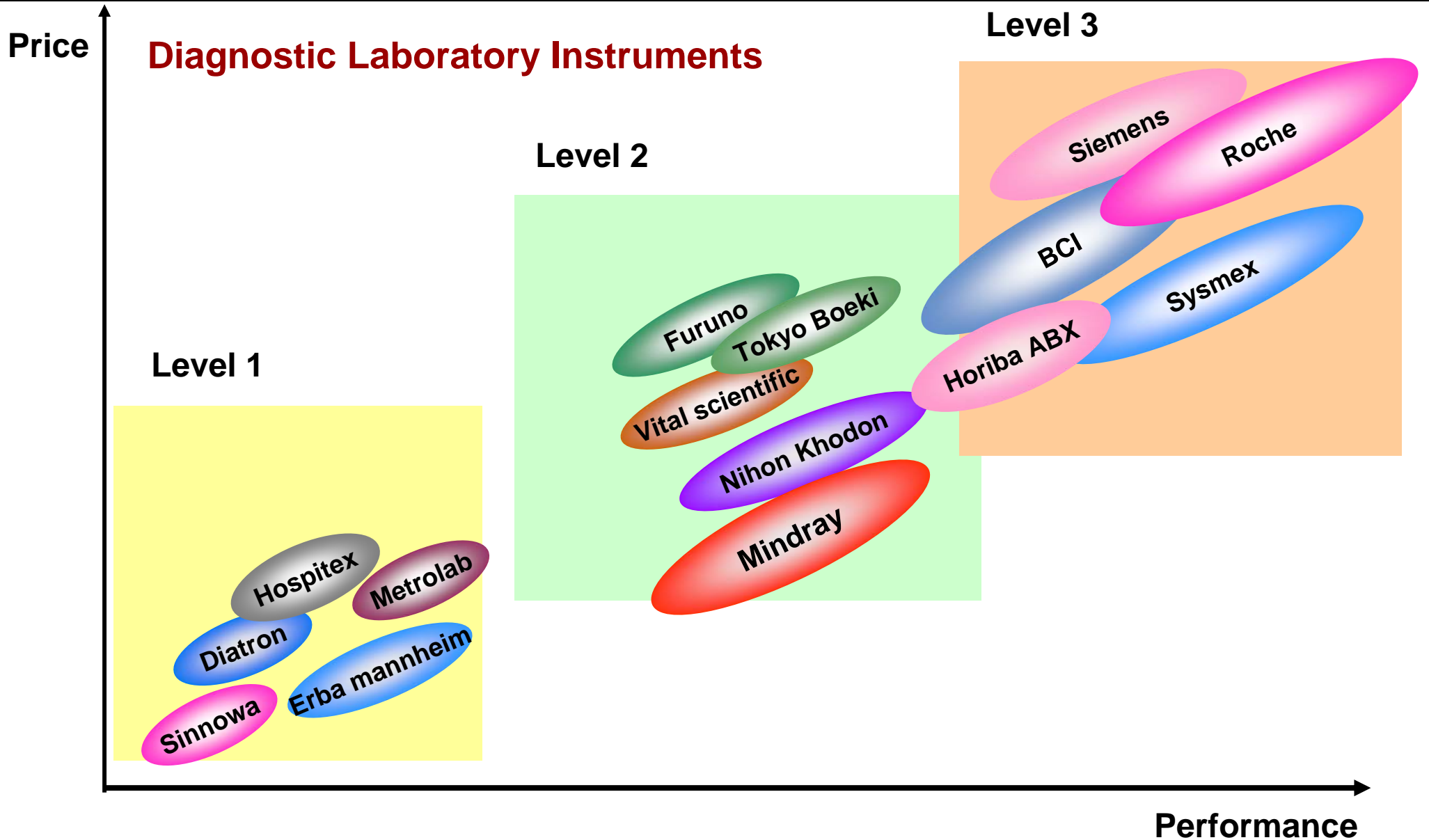
Market Position (1)



Market Position (2)



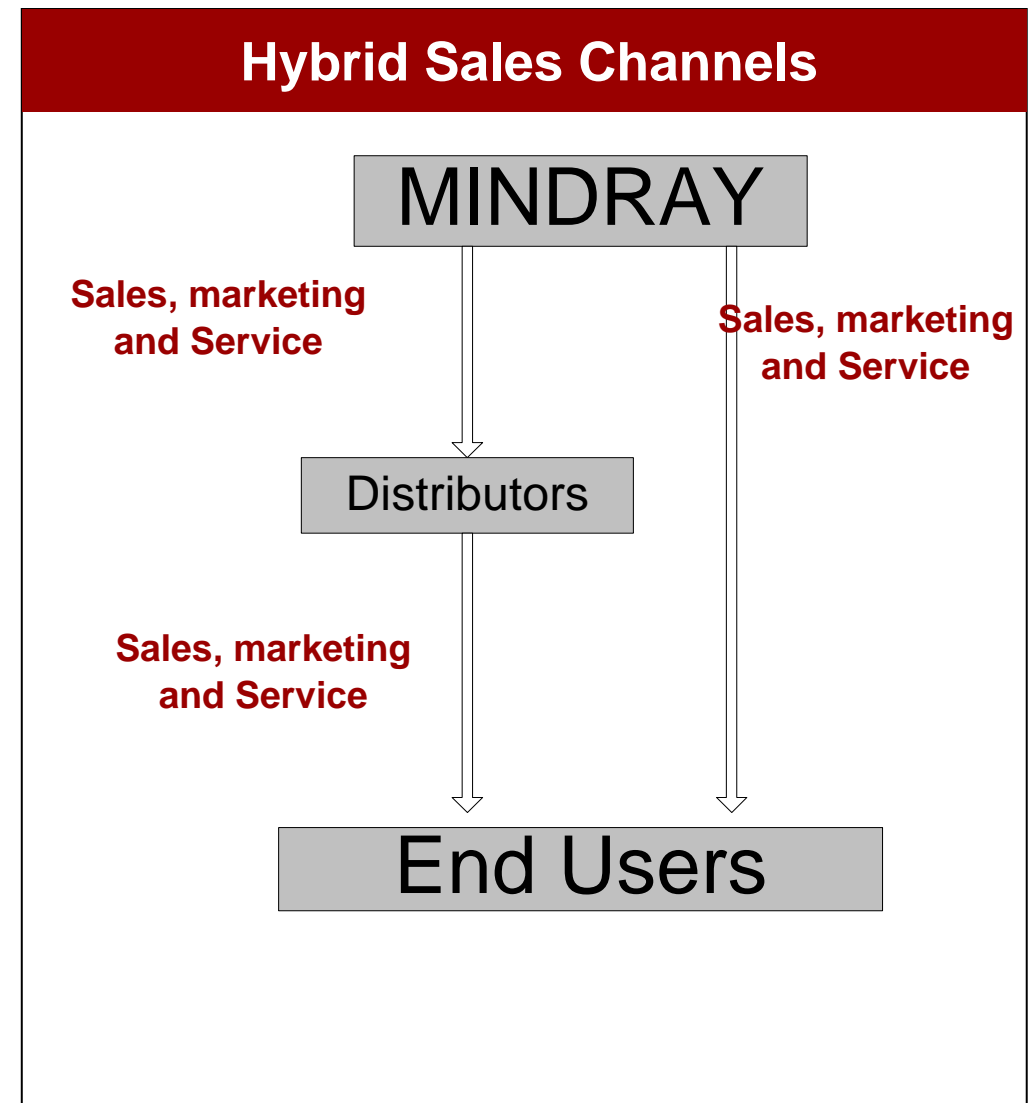
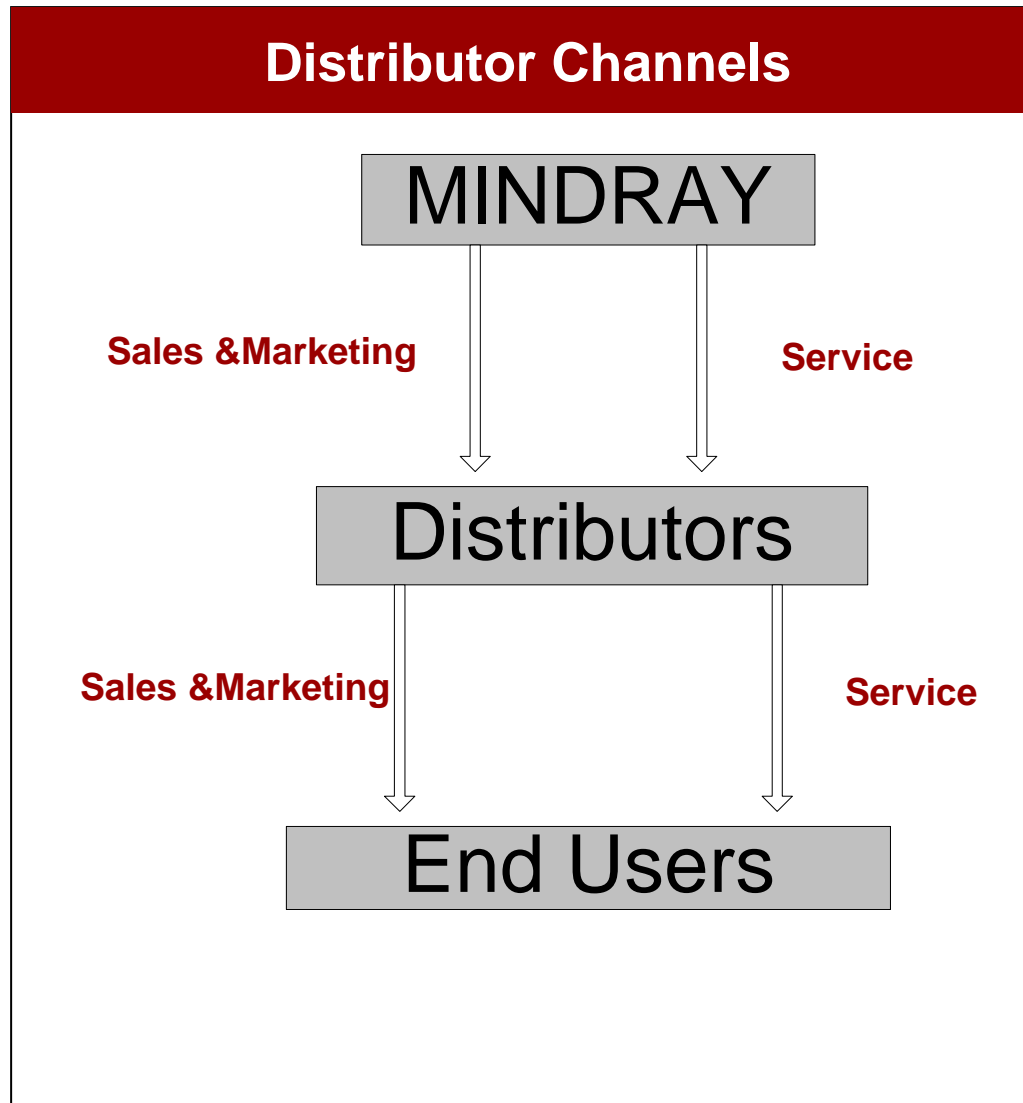
Market Position (3)



Competitive Advantages

- World class R&D
 - Annual expenditure of approximately 10% of revenues on R&D
 - Largest medical device R&D team in China
 - Ability to tailor new products for wide-ranging markets
- Competitive price to performance ratio
- Comprehensive product offering within each product segment
- Proper market positioning

Extensive Distribution Channels



Opportunities

- **Aging Population**
- **Developed Countries (North America, Europe and Japan)**
 - **Healthcare reform**
 - **Staffing shortages**
 - **Expansion in clinical application**
- **Emerging Markets (BRICs, VISTA, Eastern Europe, Mexico)**
 - **Increased disease awareness**
 - **Better affordability**
- **Expansion into new product lines (i.e. Digital Radiography)**

Investment for Growth—2008 Focus

- **Investing in Human Capital**
 - **Talent recruitment and development**
 - **Overseas employee localization**
- **Branding**
 - **Exhibitions and advertisements**
 - **Mindray reference hospitals and labs in key countries**
 - **Scientific seminars; Education programs; End-user meetings**
- **Expanding and optimizing distribution channels**
- **Building out overseas offices and international service networks**



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Thank You!

Q&A