



Q4 Fiscal 2008

Financial Results

Conference Call

Tuesday, November 11, 2008
4:30 p.m. ET



Safe Harbor Statement

“Safe Harbor” Statement under the U.S. Private Securities Litigation Reform Act of 1995; certain matters in this presentation, including forecasts of future demand and future Company performance, are forward-looking statements that are subject to risks and uncertainties that could cause actual results to materially differ, either better or worse, from those projected. Further discussions of risk factors are available in the Company’s most recent SEC filings including form 10-K for the fiscal year ended 9/30/07. The Company assumes no obligation to update the information in this presentation.



Operations Summary

- We provided guidance for the 4th quarter of \$0.05 to \$0.15 loss GAAP EPS excluding special charges, on revenues of \$110 to \$125 million
- Reported for the 4th quarter \$0.16 loss GAAP EPS excluding special charges on revenues of \$106.9 million

	Q4 \$000's	Q4 DEPS	FY2008 \$000's	FY2008 DEPS
Loss before Special charges	(10,027)	(\$0.16)	(21,828)	(\$0.34)
Special Charges	(206,189)	(\$3.29)	(214,797)	(\$3.33)
GAAP EPS from Continuing Operations	(216,216)	(\$3.45)	(236,625)	(\$3.67)
Discontinued Operations	308	\$0.00	679	\$0.01
Net Loss	(215,908)	(\$3.45)	(235,946)	(\$3.66)



Special Charges

Special charges in the quarter comprised the following (\$000's):

Asset impairments	
Goodwill	197,883
Other intangibles	2,219
Buildings and leasehold improvements	3,468
	203,570
TEC-SEM Asset Investment	1,009
Restructuring (\$125 million breakeven plan)	1,610
	206,189



Cost Reductions Help Offset Revenue Declines

	Q3 FY08	Q4 FY08	Change
Revenues	\$124,016	\$106,870	\$(17,146)
Gross Profit	28,857	23,083	(5,774)
Research & Development	10,270	8,669	(1,601)
SG&A	25,636	25,881	245
Impairment Charges	-	203,570	203,570
Restructuring Charges	2,571	1,610	(961)
Operating Income	(\$9,620)	(\$216,647)	(\$207,027)



Revenue & Operating Loss Waterfall

	Revenues	Profits
Q3	124,016	(7,049)
License income	(1,179)	(1,179)
Automated Systems	(7,870)	(349)
Critical Components	521	1,260
GCO – Legacy products	(4,308)	(3,022)
GCO – Spares and Service	(4,310)	(2,484)
Research & development		1,601
Special Investigation		(2,109)
SG&A		1,864
Q4	106,870	(11,467)



Increased Operating Loss Result Impact Net Loss

\$000's

	Q3 FY08	Q4 FY08	FY08	Comments on Sequential Trends
Operating loss	(\$9,620)	(\$216,647)	\$(237,469)	Impairment charge
Interest income, net	1,144	1,049	6,996	Lower rates
Loss on investment	0	(1,009)	(3,940)	Small Swiss investment
Other income (expense)	(1,244)	(1,082)	(1,739)	Mainly currency translation
Income tax provision	(843)	1,165	(1,233)	Audit settlements
Minorities & joint ventures	237	308	760	
Net loss, Continuing Ops	(\$10,326)	(\$216,216)	(\$236,625)	



Critical Components Segment

\$000's

	Q3 FY08	Q4 FY08	FY08	Comments on Sequential Trends
Revenues	\$28,341	\$28,862	\$127,035	Other end markets offset by semiconductor r
Gross Profit	10,241	11,501	47,871	Favorable cost & mix
<i>Gross Margin %</i>	36.1%	39.8%	37.7%	
Operating Expenses	8,810	9,109	36,219	Slightly higher allocations
Segment Operating Income	\$1,431	\$2,393	\$11,654	



Automation Systems Segment

\$000's

	Q3 FY08	Q4 FY08	FY08	Comments on Sequential Trends
Revenues	\$58,873	\$49,824	\$273,294	Semiconductor weakness
Gross Profit	9,733	8,205	57,714	
<i>Gross Margin %</i>	16.5%	16.5%	20.0%	Unfavorable absorption
Operating Expenses	19,746	18,287	86,768	Lower R&D and lower allocations
Segment Operating Income	(\$10,013)	(\$10,081)	(\$32,052)	



Global Customer Support Segment

\$000's

	Q3 FY08	Q4 FY08	FY08	Comments on Sequential Trends
Revenues	\$36,802	\$28,184	\$126,037	Lower legacy product sales
Gross Profit	8,883	3,377	24,243	Legacy sales down; legacy E&O charge at \$0.9 million
<i>Gross Margin %</i>	24.1%	12.0%	19.2%	
Operating Expenses	5,564	5,371	23,413	
Segment Operating Income	\$3,319	(\$1,994)	\$830	



Q4 FY08 Cash Flow

Net Loss	(\$215,908)
Depreciation & Amortization	8,671
Stock based compensation	1,297
Impairment of assets	203,570
Other non-cash items	490
Change in assets	7,905
Cash flow from Continuing Operations	6,025
Capital Expenditures	(6,204)
Stock Repurchases	0
Other	(947)
Net Change in Cash and Marketable Securities	(\$1,126)

•A reconciliation of Adjusted EBITA to Brooks' Net Loss is included in the earnings release issued on November 11, 2008



Working Capital Management

	Sept 2007	June 2008	Sept 2008
Net Working Capital - \$ % to annualized sales	98,549 14.8%	104,875 21.1%	92,449 21.6%
Accounts Receivable - \$ % to annualized sales	105,904 15.9%	73,229 14.8%	66,844 15.6%
Inventories, net - \$ % to annualized sales	104,794 15.7%	\$111,154 22.4%	\$105,901 24.8%
Payables - \$ % to annualized sales	57,758 - 8.7%	39,553 -8.0%	37,248 - 8.7%