

Omniture, Inc.
Condensed Consolidated Statements of Operations by Quarter
(in thousands, except per share data)

| | Q1 2005 | Q2 2005 | Q3 2005 | Q4 2005 | FY 2005 | Q1 2006 | Q2 2006 | Q3 2006 | Q4 2006 | FY 2006 | Q1 2007 | Q2 2007 | Q3 2007 | FY 2007 YTD |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) | | (unaudited) | (unaudited) | (unaudited) | (unaudited) | | (unaudited) | (unaudited) | (unaudited) | (unaudited) |
| Revenues: | | | | | | | | | | | | | | |
| Subscription | \$ 7,763 | \$ 9,213 | \$ 11,136 | \$ 12,954 | \$ 41,066 | \$ 15,540 | \$ 17,598 | \$ 19,535 | \$ 21,907 | \$ 74,580 | \$ 27,320 | \$ 30,604 | \$ 34,358 | \$ 92,282 |
| Professional services and other | 277 | 290 | 378 | 793 | 1,738 | 896 | 1,226 | 1,493 | 1,554 | 5,169 | 1,833 | 2,875 | 3,024 | 7,732 |
| Total revenues | 8,040 | 9,503 | 11,514 | 13,747 | 42,804 | 16,436 | 18,824 | 21,028 | 23,461 | 79,749 | 29,153 | 33,479 | 37,382 | 100,014 |
| Cost of revenues: | | | | | | | | | | | | | | |
| Subscription | 3,288 | 3,662 | 4,476 | 7,070 | 18,496 | 6,107 | 6,804 | 7,721 | 8,195 | 28,827 | 9,460 | 11,032 | 12,081 | 32,573 |
| Professional services and other | 431 | 449 | 510 | 573 | 1,963 | 671 | 757 | 778 | 793 | 2,999 | 1,278 | 1,717 | 1,752 | 4,747 |
| Total cost of revenues | 3,719 | 4,111 | 4,986 | 7,643 | 20,459 | 6,778 | 7,561 | 8,499 | 8,988 | 31,826 | 10,738 | 12,749 | 13,833 | 37,320 |
| Gross Profit | | | | | | | | | | | | | | |
| Subscription | 4,475 | 5,551 | 6,660 | 5,884 | 22,570 | 9,433 | 10,794 | 11,814 | 13,712 | 45,753 | 17,860 | 19,572 | 22,277 | 59,709 |
| Professional services and other | (154) | (159) | (132) | 220 | (225) | 225 | 469 | 715 | 761 | 2,170 | 555 | 1,158 | 1,272 | 2,985 |
| Total gross profit | 4,321 | 5,392 | 6,528 | 6,104 | 22,345 | 9,658 | 11,263 | 12,529 | 14,473 | 47,923 | 18,415 | 20,730 | 23,549 | 62,694 |
| Gross Margin | | | | | | | | | | | | | | |
| Subscription | 58% | 60% | 60% | 45% | 55% | 61% | 61% | 60% | 63% | 61% | 65% | 64% | 65% | 65% |
| Professional services and other | (56)% | (55)% | (35)% | 28% | (13)% | 25% | 38% | 48% | 49% | 42% | 30% | 40% | 42% | 39% |
| Total gross margin | 54% | 56% | 57% | 45% | 52% | 59% | 60% | 60% | 62% | 60% | 63% | 62% | 63% | 63% |
| Operating expenses: | | | | | | | | | | | | | | |
| Sales and marketing | 4,837 | 5,939 | 6,542 | 6,941 | 24,259 | 8,181 | 8,605 | 8,847 | 9,594 | 35,227 | 13,324 | 15,343 | 15,716 | 44,383 |
| Research and development | 1,152 | 1,612 | 2,007 | 1,876 | 6,647 | 1,972 | 2,076 | 2,284 | 2,400 | 8,732 | 3,143 | 3,969 | 4,656 | 11,768 |
| General and administrative | 955 | 1,432 | 1,841 | 1,992 | 6,220 | 2,850 | 2,568 | 3,078 | 3,611 | 12,107 | 4,386 | 5,873 | 6,383 | 16,642 |
| Litigation settlement | - | - | - | 2,604 | 2,604 | - | - | - | - | - | - | - | - | - |
| Total operating expenses | 6,944 | 8,983 | 10,390 | 13,413 | 39,730 | 13,003 | 13,249 | 14,209 | 15,605 | 56,066 | 20,853 | 25,185 | 26,755 | 72,793 |
| Loss from operations | (2,623) | (3,591) | (3,862) | (7,309) | (17,385) | (3,345) | (1,986) | (1,680) | (1,132) | (8,143) | (2,438) | (4,455) | (3,206) | (10,099) |
| Other (expense) income, net | (83) | (123) | 42 | 123 | (41) | (34) | (273) | 471 | 449 | 613 | 26 | 477 | 2,195 | 2,698 |
| Loss before provision for income taxes | (2,706) | (3,714) | (3,820) | (7,186) | (17,426) | (3,379) | (2,259) | (1,209) | (683) | (7,530) | (2,412) | (3,978) | (1,011) | (7,401) |
| Provision for income taxes | - | - | - | 15 | 15 | 27 | 24 | 64 | 80 | 195 | 34 | 78 | 89 | 201 |
| Net loss | \$ (2,706) | \$ (3,714) | \$ (3,820) | \$ (7,201) | \$ (17,441) | \$ (3,406) | \$ (2,283) | \$ (1,273) | \$ (763) | \$ (7,725) | \$ (2,446) | \$ (4,056) | \$ (1,100) | \$ (7,602) |
| Net loss per share: | | | | | | | | | | | | | | |
| Basic | \$ (0.20) | \$ (0.27) | \$ (0.28) | \$ (0.52) | \$ (1.27) | \$ (0.24) | \$ (0.16) | \$ (0.03) | \$ (0.02) | \$ (0.25) | \$ (0.05) | \$ (0.08) | \$ (0.02) | \$ (0.15) |
| Diluted | \$ (0.20) | \$ (0.27) | \$ (0.28) | \$ (0.52) | \$ (1.27) | \$ (0.24) | \$ (0.16) | \$ (0.03) | \$ (0.02) | \$ (0.25) | \$ (0.05) | \$ (0.08) | \$ (0.02) | \$ (0.15) |
| Weighted-average number of shares used in per share amounts: | | | | | | | | | | | | | | |
| Basic | 13,377 | 13,712 | 13,797 | 13,892 | 13,694 | 13,968 | 14,168 | 45,850 | 47,340 | 30,332 | 47,753 | 49,791 | 57,874 | 51,806 |
| Diluted | 13,377 | 13,712 | 13,797 | 13,892 | 13,694 | 13,968 | 14,168 | 45,850 | 47,340 | 30,332 | 47,753 | 49,791 | 57,874 | 51,806 |
| Adjusted EBITDA (1) | \$ (1,310) | \$ (2,133) | \$ (2,015) | \$ (526) | \$ (5,984) | \$ (56) | \$ 1,842 | \$ 2,724 | \$ 3,537 | \$ 8,047 | \$ 3,972 | \$ 5,071 | \$ 6,136 | \$ 15,179 |

(1) Adjusted EBITDA is equal to net cash provided by operations less the acquisition-related adjustment to deferred revenue, amortization of discount on short-term investments, non-operating gains and losses, the net change in operating assets and liabilities, other (expense) income, net and provision for income taxes

Omniture, Inc.
Condensed Consolidated Statements of Operations by Quarter
(in thousands)

| | Q1 2005 | Q2 2005 | Q3 2005 | Q4 2005 | FY 2005 | Q1 2006 | Q2 2006 | Q3 2006 | Q4 2006 | FY 2006 | Q1 2007 | Q2 2007 | Q3 2007 | FY 2007 YTD |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) |
| Reconciliation of Net Loss on a GAAP Basis to Net (Loss) Income on a Non-GAAP Basis: | | | | | | | | | | | | | | |
| Net loss on a GAAP basis | \$ (2,706) | \$ (3,714) | \$ (3,820) | \$ (7,201) | \$ (17,441) | \$ (3,406) | \$ (2,283) | \$ (1,273) | \$ (763) | \$ (7,725) | \$ (2,446) | \$ (4,056) | \$ (1,100) | \$ (7,602) |
| Acquisition-related adjustment to deferred revenue (2) | - | - | - | - | - | - | - | - | - | - | 345 | 583 | 368 | 1,296 |
| Amortization of patent licenses (3) | - | - | - | 1,910 | 1,910 | 315 | 315 | 315 | 315 | 1,260 | 322 | 330 | 331 | 983 |
| Stock-based compensation (4) | 34 | 91 | 134 | 251 | 510 | 528 | 692 | 897 | 1,041 | 3,158 | 1,885 | 3,819 | 3,634 | 9,338 |
| Amortization of intangible assets acquired from business acquisitions (5) | - | - | - | - | - | - | - | - | - | - | 438 | 1,049 | 1,053 | 2,540 |
| Amortization of intangible asset related to co-marketing and reseller agreement (6) | 113 | 112 | 111 | (14) | 321 | 71 | 81 | 81 | 81 | 314 | 81 | 81 | 81 | 243 |
| Litigation settlement | - | - | - | 2,604 | 2,604 | - | - | - | - | - | - | - | - | - |
| Imputed interest on patent license obligation (7) | - | - | - | - | - | 74 | 218 | 132 | 94 | 518 | 69 | 51 | 33 | 153 |
| Loss on foreign currency forward contract related to Instadia acquisition (8) | - | - | - | - | - | - | - | - | 94 | 94 | 243 | - | - | 243 |
| Net (loss) income on a non-GAAP basis | \$ (2,559) | \$ (3,511) | \$ (3,575) | \$ (2,450) | \$ (12,096) | \$ (2,418) | \$ (977) | \$ 152 | \$ 862 | \$ (2,381) | \$ 937 | \$ 1,857 | \$ 4,400 | \$ 7,194 |

Reconciliation of Net Cash (Used In) Provided By Operating Activities to Adjusted EBITDA (1):

| | | | | | | | | | | | | | | |
|---|------------|------------|------------|----------|------------|------------|----------|----------|----------|----------|----------|-----------|----------|-----------|
| Net cash (used in) provided by operating activities | \$ (2,918) | \$ (123) | \$ (1,935) | \$ 187 | \$ (4,789) | \$ (2,573) | \$ 681 | \$ 862 | \$ 4,765 | \$ 3,735 | \$ 2,925 | \$ 10,182 | \$ 5,097 | \$ 18,204 |
| Acquisition-related adjustment to deferred revenue | - | - | - | - | - | - | - | - | - | - | 345 | 583 | 368 | 1,296 |
| Amortization of discount on short-term investments | - | - | - | - | - | - | - | - | - | - | - | - | 647 | 647 |
| Non-operating losses | - | (5) | - | - | (5) | - | - | - | - | - | (243) | (10) | (6) | (259) |
| Net changes in operating assets and liabilities | 1,525 | (2,128) | (38) | (605) | (1,246) | 2,456 | 864 | 2,269 | (859) | 4,730 | 937 | (5,285) | 2,136 | (2,212) |
| Other expense (income), net | 83 | 123 | (42) | (123) | 41 | 34 | 273 | (471) | (449) | (613) | (26) | (477) | (2,195) | (2,698) |
| Provision for income taxes | - | - | - | 15 | 15 | 27 | 24 | 64 | 80 | 195 | 34 | 78 | 89 | 201 |
| Adjusted EBITDA | \$ (1,310) | \$ (2,133) | \$ (2,015) | \$ (526) | \$ (5,984) | \$ (56) | \$ 1,842 | \$ 2,724 | \$ 3,537 | \$ 8,047 | \$ 3,972 | \$ 5,071 | \$ 6,136 | \$ 15,179 |

(1) Adjusted EBITDA is equal to net cash provided by operations less the acquisition-related adjustment to deferred revenue, amortization of discount on short-term investments, non-operating gains and losses, the net change in operating assets and liabilities other income (expense), net and provision for income taxes

(2) This item is recorded in subscription revenue in the Condensed Consolidated Statements of Operations

(3) This item is recorded in cost of subscription revenues in the Condensed Consolidated Statements of Operations

(4) Stock-based compensation expense is included in the following GAAP operating expenses:

| | | | | | | | | | | | | | | |
|--|-------|-------|--------|--------|--------|--------|--------|--------|----------|----------|----------|----------|----------|----------|
| Cost of subscription revenues | \$ 4 | \$ 12 | \$ 11 | \$ 14 | \$ 41 | \$ 17 | \$ 39 | \$ 60 | \$ 87 | \$ 203 | \$ 293 | \$ 434 | \$ 347 | \$ 1,074 |
| Cost of professional services and other revenues | - | 2 | 2 | 2 | 6 | 4 | 12 | 14 | 24 | 54 | 104 | 106 | 103 | 313 |
| Sales and marketing | 4 | 11 | 31 | 110 | 156 | 94 | 248 | 292 | 359 | 993 | 675 | 1,540 | 1,263 | 3,478 |
| Research and development | 23 | 63 | 78 | 79 | 243 | 97 | 129 | 155 | 182 | 563 | 383 | 687 | 692 | 1,762 |
| General and administrative | 3 | 3 | 12 | 46 | 64 | 316 | 264 | 376 | 389 | 1,345 | 430 | 1,052 | 1,229 | 2,711 |
| Total stock-based compensation expenses | \$ 34 | \$ 91 | \$ 134 | \$ 251 | \$ 510 | \$ 528 | \$ 692 | \$ 897 | \$ 1,041 | \$ 3,158 | \$ 1,885 | \$ 3,819 | \$ 3,634 | \$ 9,338 |

(5) Amortization of intangible assets acquired from business acquisitions is allocated as follows in the Condensed Consolidated Statement of Operations:

| | Q1 2007 | Q2 2007 | Q3 2007 | FY 2007 YTD |
|-------------------------------|-------------|-------------|-------------|-------------|
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) |
| Cost of subscription revenues | \$ 241 | \$ 693 | \$ 704 | \$ 1,638 |
| Sales and marketing | 146 | 278 | 275 | 699 |
| General and administrative | 51 | 78 | 74 | 203 |
| | \$ 438 | \$ 1,049 | \$ 1,053 | \$ 2,540 |

(6) This item is recorded in sales and marketing expense in the Condensed Consolidated Statements of Operations

(7) This item is recorded in interest expense in the Condensed Consolidated Statements of Operations

(8) This item is recorded in other expense in the Condensed Consolidated Statements of Operations

To supplement the company's condensed consolidated financial statements presented on a GAAP basis, we report non-GAAP financial measures of revenue, net income and adjusted EBITDA. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States of America, or GAAP. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures do not reflect a comprehensive system of accounting, differ from GAAP measures with the same captions and may differ from non-GAAP financial measures with the same or similar captions that are used by other companies.

We believe that, while these non-GAAP measures are not a substitute for GAAP results, they provide a basis for evaluating the Company's operating results because they are helpful in understanding our past financial performance and our future results and facilitate comparisons of results between periods. We believe the calculation of net income and loss, calculated without acquisition-related accounting adjustments to deferred revenue, stock-based compensation expense, the amortization of certain intangible assets, imputed interest expense and non-recurring acquisition related expenses, provides a meaningful comparison to our net loss figures. We also believe that adjusted EBITDA, which we calculate as net cash provided by operations less the acquisition-related adjustment to deferred revenue, amortization of discount on short-term investments, non-operating gains and losses, the net change in operating assets and liabilities, other income (expense), net and the provision for income taxes, is an indicator of our financial results and cash flows and is useful to investors in evaluating operating performance. These non-GAAP measures have been reconciled to the nearest GAAP measure as required under SEC rules.

Omniture, Inc.
Condensed Consolidated Statements of Operations by Quarter
As a Percentage of Total Revenues
(unaudited)

| | Q1 2005 | Q2 2005 | Q3 2005 | Q4 2005 | FY 2005 | Q1 2006 | Q2 2006 | Q3 2006 | Q4 2006 | FY 2006 | Q1 2007 | Q2 2007 | Q3 2007 | FY 2007 YTD |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|
| Revenues: | | | | | | | | | | | | | | |
| Subscription | 97% | 97% | 97% | 94% | 96% | 95% | 93% | 93% | 93% | 94% | 94% | 91% | 92% | 92% |
| Professional services and other | 3 | 3 | 3 | 6 | 4 | 5 | 7 | 7 | 7 | 6 | 6 | 9 | 8 | 8 |
| Total revenues | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Cost of revenues: | | | | | | | | | | | | | | |
| Subscription | 41 | 39 | 39 | 51 | 43 | 37 | 36 | 36 | 35 | 36 | 33 | 33 | 32 | 32 |
| Professional services and other | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 3 | 4 | 4 | 5 | 5 | 5 |
| Total cost of revenues | 46 | 44 | 43 | 55 | 48 | 41 | 40 | 40 | 38 | 40 | 37 | 38 | 37 | 37 |
| Gross Profit | | | | | | | | | | | | | | |
| Subscription | 56 | 58 | 58 | 43 | 53 | 58 | 57 | 56 | 58 | 58 | 61 | 59 | 60 | 60 |
| Professional services and other | (2) | (2) | (1) | 2 | (1) | 1 | 3 | 4 | 4 | 2 | 2 | 3 | 3 | 3 |
| Total gross profit | 54 | 56 | 57 | 45 | 52 | 59 | 60 | 60 | 62 | 60 | 63 | 62 | 63 | 63 |
| Operating expenses: | | | | | | | | | | | | | | |
| Sales and marketing | 60 | 62 | 57 | 51 | 57 | 50 | 46 | 42 | 41 | 44 | 45 | 46 | 42 | 44 |
| Research and development | 14 | 17 | 17 | 14 | 15 | 12 | 11 | 11 | 11 | 11 | 11 | 12 | 13 | 12 |
| General and administrative | 12 | 15 | 16 | 14 | 15 | 17 | 14 | 15 | 15 | 15 | 15 | 17 | 17 | 17 |
| Litigation settlement | - | - | - | 19 | 6 | - | - | - | - | - | - | - | - | - |
| Total operating expenses | 86 | 94 | 90 | 98 | 93 | 79 | 71 | 68 | 67 | 70 | 71 | 75 | 72 | 73 |
| Loss from operations | (32) | (38) | (33) | (53) | (41) | (20) | (11) | (8) | (5) | (10) | (8) | (13) | (9) | (10) |
| Other (expense) income, net | (2) | (1) | - | 1 | - | (1) | (1) | 2 | 2 | - | - | 1 | 6 | 2 |
| Loss before provision for income taxes | (34) | (39) | (33) | (52) | (41) | (21) | (12) | (6) | (3) | (10) | (8) | (12) | (3) | (8) |
| Provision for income taxes | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Net loss | (34)% | (39)% | (33)% | (52)% | (41)% | (21)% | (12)% | (6)% | (3)% | (10)% | (8)% | (12)% | (3)% | (8)% |
| Adjusted EBITDA | (16)% | (22)% | (18)% | (4)% | (14)% | (0)% | 10% | 13% | 15% | 10% | 14% | 15% | 16% | 15% |

Omniture, Inc.
Condensed Consolidated Statements of Cash Flows by Quarter
(in thousands)

| | Q1 2005 | Q2 2005 | Q3 2005 | Q4 2005 | FY 2005 | Q1 2006 | Q2 2006 | Q3 2006 | Q4 2006 | FY 2006 | Q1 2007 | Q2 2007 | Q3 2007 | FY 2007 YTD |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) | | (unaudited) | (unaudited) | (unaudited) | (unaudited) | | (unaudited) | (unaudited) | (unaudited) | (unaudited) |
| Cash flows from operating activities: | | | | | | | | | | | | | | |
| Net loss | \$ (2,706) | \$ (3,714) | \$ (3,820) | \$ (7,201) | \$ (17,441) | \$ (3,406) | \$ (2,283) | \$ (1,273) | \$ (763) | \$ (7,725) | \$ (2,446) | \$ (4,056) | \$ (1,100) | \$ (7,602) |
| Adjustments to reconcile net loss to net cash (used in) provided by operating activities: | | | | | | | | | | | | | | |
| Depreciation and amortization | 1,279 | 1,367 | 1,713 | 2,018 | 6,377 | 2,761 | 3,136 | 3,507 | 3,628 | 13,032 | 4,180 | 5,124 | 4,693 | 13,997 |
| Stock-based compensation | 34 | 91 | 134 | 251 | 510 | 528 | 692 | 897 | 1,041 | 3,158 | 1,885 | 3,819 | 3,634 | 9,338 |
| Loss on disposal of property and equipment | - | 5 | - | - | 5 | - | - | - | - | - | - | 10 | 6 | 16 |
| Loss on foreign currency forward contract | - | - | - | - | - | - | - | - | - | - | 243 | - | - | 243 |
| Patent license and litigation settlement costs | - | - | - | 4,514 | 4,514 | - | - | - | - | - | - | - | - | - |
| Net changes in operating assets and liabilities: | | | | | | | | | | | | | | |
| Accounts receivable, net | (865) | (1,041) | (3,590) | (948) | (6,444) | (3,654) | (2,581) | (2,988) | (2,578) | (11,801) | (7,326) | (719) | (5,906) | (13,951) |
| Prepaid expenses and other assets | 272 | (160) | (129) | 77 | 60 | (1,459) | (1,042) | 1,398 | 93 | (1,010) | 13 | 668 | (940) | (259) |
| Accounts payable | (1,027) | 1,798 | 516 | (1,388) | (101) | 1,293 | 2,263 | (4,765) | (286) | (1,495) | 3,487 | 727 | 117 | 4,331 |
| Accrued and other liabilities | (159) | 844 | 887 | 475 | 2,047 | (355) | (1,018) | (368) | 513 | (1,228) | (1,497) | 478 | 1,889 | 870 |
| Deferred revenues | 254 | 687 | 2,354 | 2,389 | 5,684 | 1,719 | 1,514 | 4,454 | 3,117 | 10,804 | 4,386 | 4,131 | 2,704 | 11,221 |
| Net cash (used in) provided by operating activities | (2,918) | (123) | (1,935) | 187 | (4,789) | (2,573) | 681 | 862 | 4,765 | 3,735 | 2,925 | 10,182 | 5,097 | 18,204 |
| Cash flows from investing activities: | | | | | | | | | | | | | | |
| Purchases of short-term investments | - | - | - | - | - | - | - | - | - | - | (12,000) | (71,846) | (54,150) | (137,996) |
| Sale of short-term investments | - | - | - | - | - | - | - | - | - | - | - | 1,000 | 12,150 | 13,150 |
| Maturity of short-term investments | - | - | - | - | - | - | - | - | - | - | - | - | 10,000 | 10,000 |
| Purchases of property and equipment | (1,888) | (4,624) | (6,885) | (5,455) | (18,852) | (5,263) | (5,961) | (2,469) | (1,241) | (14,934) | (2,302) | (2,984) | (3,906) | (9,192) |
| Purchases of intangible assets | - | - | - | - | - | - | (99) | (4,879) | (1,402) | (6,380) | (1,628) | (946) | (989) | (3,563) |
| Payment related to foreign currency forward contract | - | - | - | - | - | - | - | - | - | - | (337) | - | - | (337) |
| Business acquisitions, net of cash acquired | - | - | - | - | - | - | - | - | - | - | (26,264) | (11,867) | (6,048) | (44,179) |
| Net cash used in investing activities | (1,888) | (4,624) | (6,885) | (5,455) | (18,852) | (5,263) | (6,060) | (7,348) | (2,643) | (21,314) | (42,531) | (86,643) | (42,943) | (172,117) |
| Cash flows from financing activities: | | | | | | | | | | | | | | |
| Proceeds from exercise of stock options | 160 | 23 | 9 | 2 | 194 | 9 | 16 | 156 | 56 | 237 | 659 | 490 | 1,459 | 2,608 |
| Proceeds from employee stock purchase plan | - | - | - | - | - | - | - | - | - | - | 99 | - | 95 | 194 |
| Proceeds from issuance of preferred stock, net of issuance costs | (7) | 34,540 | 5,120 | 99 | 39,752 | - | - | - | - | - | - | - | - | - |
| Proceeds from issuance of common stock, net of issuance costs | - | - | - | - | - | - | - | 59,356 | (122) | 59,234 | - | 143,104 | (871) | 142,233 |
| Proceeds from issuance of notes payable | - | 500 | - | - | 500 | 5,100 | 4,508 | - | - | 9,608 | - | 397 | - | 397 |
| Principal payments on notes payable and capital lease obligations | (813) | (1,006) | (942) | (775) | (3,536) | (919) | (1,327) | (1,581) | (1,582) | (5,409) | (1,623) | (1,745) | (1,651) | (5,019) |
| Net cash (used in) provided by financing activities | (660) | 34,057 | 4,187 | (674) | 36,910 | 4,190 | 3,197 | 57,931 | (1,648) | 63,670 | (865) | 142,246 | (968) | 140,413 |
| Effect of exchange rate changes on cash and cash equivalents | - | - | - | - | - | - | - | - | - | - | - | 39 | 75 | 114 |
| Net (decrease) increase in cash and cash equivalents | (5,466) | 29,310 | (4,633) | (5,942) | 13,269 | (3,646) | (2,182) | 51,445 | 474 | 46,091 | (40,471) | 65,824 | (38,739) | (13,386) |
| Cash and cash equivalents at beginning of period | 8,927 | 3,461 | 32,771 | 28,138 | 8,927 | 22,196 | 18,550 | 16,368 | 67,813 | 22,196 | 68,287 | 27,816 | 93,640 | 68,287 |
| Cash and cash equivalents at end of period | \$ 3,461 | \$ 32,771 | \$ 28,138 | \$ 22,196 | \$ 22,196 | \$ 18,550 | \$ 16,368 | \$ 67,813 | \$ 68,287 | \$ 68,287 | \$ 27,816 | \$ 93,640 | \$ 54,901 | \$ 54,901 |

Omniture, Inc.
Condensed Consolidated Balance Sheets by Quarter

(in thousands)

| | March 31, 2005 | June 30, 2005 | September 30, 2005 | December 31, 2005 | March 31, 2006 | June 30, 2006 | September 30, 2006 | December 31, 2006 | March 31, 2007 | June 30, 2007 | September 30, 2007 |
|--|------------------|------------------|--------------------|-------------------|------------------|------------------|--------------------|-------------------|-------------------|-------------------|--------------------|
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) |
| Assets: | | | | | | | | | | | |
| Current assets: | | | | | | | | | | | |
| Cash and cash equivalents | \$ 3,461 | \$ 32,771 | \$ 28,138 | \$ 22,196 | \$ 18,550 | \$ 16,368 | \$ 67,813 | \$ 68,287 | \$ 27,816 | \$ 93,640 | \$ 54,901 |
| Short-term investments | - | - | - | - | - | - | - | - | 12,000 | 82,890 | 115,566 |
| Accounts receivable, net | 6,746 | 7,787 | 11,377 | 12,325 | 15,979 | 18,560 | 21,548 | 24,126 | 33,081 | 33,823 | 39,764 |
| Prepaid expenses and other current assets | 484 | 1,495 | 882 | 720 | 933 | 727 | 1,616 | 1,571 | 2,181 | 1,566 | 3,496 |
| Total current assets | 10,691 | 42,053 | 40,397 | 35,241 | 35,462 | 35,655 | 90,977 | 93,984 | 75,078 | 211,919 | 213,727 |
| Property and equipment, net | 15,426 | 18,808 | 24,109 | 27,517 | 30,417 | 33,653 | 33,064 | 31,128 | 31,875 | 31,175 | 31,348 |
| Intangible assets, net | 2,184 | 2,044 | 1,905 | 10,150 | 9,708 | 9,396 | 10,247 | 9,796 | 36,804 | 35,287 | 33,788 |
| Goodwill | - | - | - | - | - | - | - | - | 48,039 | 48,251 | 55,445 |
| Other assets | 167 | 185 | 158 | 143 | 1,389 | 2,637 | 350 | 302 | 593 | 548 | 580 |
| Total Assets | \$ 28,468 | \$ 63,090 | \$ 66,569 | \$ 73,051 | \$ 76,976 | \$ 81,341 | \$ 134,638 | \$ 135,210 | \$ 192,389 | \$ 327,180 | \$ 334,888 |
| Liabilities, Convertible Preferred Stock and Stockholders' (Deficit) Equity: | | | | | | | | | | | |
| Current liabilities: | | | | | | | | | | | |
| Accounts payable | \$ 3,155 | \$ 4,953 | \$ 5,469 | \$ 4,081 | \$ 5,374 | \$ 7,637 | \$ 2,872 | \$ 2,586 | \$ 6,468 | \$ 7,209 | \$ 7,345 |
| Accrued liabilities | 2,390 | 3,167 | 4,011 | 13,993 | 14,486 | 14,408 | 11,567 | 11,435 | 16,293 | 13,208 | 14,006 |
| Current portion of deferred revenues | 7,213 | 8,048 | 10,592 | 12,855 | 14,297 | 15,088 | 19,058 | 21,885 | 29,023 | 33,175 | 37,171 |
| Current portion of notes payable | 3,035 | 3,035 | 3,035 | 3,035 | 4,735 | 6,237 | 6,120 | 5,997 | 5,313 | 4,679 | 4,026 |
| Current portion of capital lease obligations | 244 | 144 | 79 | 86 | 86 | 76 | 65 | 53 | 472 | 386 | 316 |
| Deferred consideration related to business acquisition | - | - | - | - | - | - | - | - | 33,579 | 25,379 | - |
| Total current liabilities | 16,037 | 19,347 | 23,186 | 34,050 | 38,978 | 43,446 | 39,682 | 41,956 | 91,148 | 84,036 | 62,864 |
| Deferred revenues, less current portion | 608 | 460 | 270 | 396 | 673 | 1,396 | 1,880 | 2,170 | 2,516 | 2,542 | 1,329 |
| Notes payable, less current portion | 4,570 | 4,312 | 3,553 | 2,794 | 5,294 | 6,995 | 5,553 | 4,117 | 3,362 | 2,811 | 1,962 |
| Capital lease obligations, less current portion | 366 | 218 | 100 | 77 | 58 | 46 | 35 | 24 | 351 | 286 | 228 |
| Other liabilities | 203 | 282 | 318 | 4,118 | 3,252 | 2,316 | 1,361 | 518 | 1,204 | 1,239 | 6,238 |
| Convertible preferred stock | 22,727 | 58,126 | 62,467 | 61,882 | 61,838 | 61,838 | - | - | - | - | - |
| Stockholders' (deficit) equity: | | | | | | | | | | | |
| Common stock | 14 | 14 | 14 | 14 | 14 | 14 | 47 | 47 | 48 | 57 | 59 |
| Additional paid-in capital | 1,016 | 2,057 | 2,320 | 4,104 | 4,361 | 4,801 | 126,592 | 127,380 | 137,067 | 283,488 | 310,401 |
| Deferred stock-based compensation | (694) | (1,633) | (1,746) | (3,270) | (2,983) | (2,709) | (2,439) | (2,172) | (1,910) | (1,656) | (1,407) |
| Accumulated other comprehensive income (loss) | - | - | - | - | 11 | 1 | 3 | 9 | (112) | (282) | (345) |
| Accumulated deficit | (16,379) | (20,093) | (23,913) | (31,114) | (34,520) | (36,803) | (38,076) | (38,839) | (41,285) | (45,341) | (46,441) |
| Total stockholders' (deficit) equity | (16,043) | (19,655) | (23,325) | (30,266) | (33,117) | (34,696) | 86,127 | 86,425 | 93,808 | 236,266 | 262,267 |
| Total liabilities, convertible preferred stock and stockholders' (deficit) equity | \$ 28,468 | \$ 63,090 | \$ 66,569 | \$ 73,051 | \$ 76,976 | \$ 81,341 | \$ 134,638 | \$ 135,210 | \$ 192,389 | \$ 327,180 | \$ 334,888 |
| Days Sales Outstanding (1) | 76 | 75 | 91 | 82 | 87 | 89 | 92 | 93 | 101 | 89 | 97 |

(1) Days Sales Outstanding is equal to net accounts receivable divided by average daily non-GAAP revenues

Omniture, Inc.
Non-GAAP Condensed Consolidated Statements of Operations by Quarter
(in thousands, except per share data)
(unaudited)

| | Q1 2005 | Q2 2005 | Q3 2005 | Q4 2005 | FY 2005 | Q1 2006 | Q2 2006 | Q3 2006 | Q4 2006 | FY 2006 | Q1 2007 | Q2 2007 | Q3 2007 | FY 2007 YTD |
|---|-------------------|-------------------|-------------------|-------------------|--------------------|-------------------|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------|-----------------|------------------|
| Revenues (1): | | | | | | | | | | | | | | |
| Subscription | \$ 7,763 | \$ 9,213 | \$ 11,136 | \$ 12,954 | \$ 41,066 | \$ 15,540 | \$ 17,598 | \$ 19,535 | \$ 21,907 | \$ 74,580 | \$ 27,665 | \$ 31,187 | \$ 34,726 | \$ 93,578 |
| Professional services and other | 277 | 290 | 378 | 793 | 1,738 | 896 | 1,226 | 1,493 | 1,554 | 5,169 | 1,833 | 2,875 | 3,024 | 7,732 |
| Total revenues | 8,040 | 9,503 | 11,514 | 13,747 | 42,804 | 16,436 | 18,824 | 21,028 | 23,461 | 79,749 | 29,498 | 34,062 | 37,750 | 101,310 |
| Cost of revenues: | | | | | | | | | | | | | | |
| Subscription | 3,284 | 3,650 | 4,465 | 5,146 | 16,545 | 5,775 | 6,450 | 7,346 | 7,793 | 27,364 | 8,604 | 9,575 | 10,699 | 28,878 |
| Professional services and other | 431 | 447 | 508 | 571 | 1,957 | 667 | 745 | 764 | 769 | 2,945 | 1,174 | 1,611 | 1,649 | 4,434 |
| Total cost of revenues | 3,715 | 4,097 | 4,973 | 5,717 | 18,502 | 6,442 | 7,195 | 8,110 | 8,562 | 30,309 | 9,778 | 11,186 | 12,348 | 33,312 |
| Gross Profit | | | | | | | | | | | | | | |
| Subscription | 4,479 | 5,563 | 6,671 | 7,808 | 24,521 | 9,765 | 11,148 | 12,189 | 14,114 | 47,216 | 19,061 | 21,612 | 24,027 | 64,700 |
| Professional services and other | (154) | (157) | (130) | 222 | (219) | 229 | 481 | 729 | 785 | 2,224 | 659 | 1,264 | 1,375 | 3,298 |
| Total gross profit | 4,325 | 5,406 | 6,541 | 8,030 | 24,302 | 9,994 | 11,629 | 12,918 | 14,899 | 49,440 | 19,720 | 22,876 | 25,402 | 67,998 |
| Gross Margin | | | | | | | | | | | | | | |
| Subscription | 58% | 60% | 60% | 60% | 60% | 63% | 63% | 62% | 64% | 63% | 69% | 69% | 69% | 69% |
| Professional services and other | (56)% | (54)% | (34)% | 28% | (13)% | 26% | 39% | 49% | 51% | 43% | 36% | 44% | 45% | 43% |
| Total gross margin | 54% | 57% | 57% | 58% | 57% | 61% | 62% | 61% | 64% | 62% | 67% | 67% | 67% | 67% |
| Operating expenses: | | | | | | | | | | | | | | |
| Sales and marketing | 4,720 | 5,816 | 6,400 | 6,845 | 23,782 | 8,016 | 8,276 | 8,474 | 9,154 | 33,920 | 12,422 | 13,444 | 14,097 | 39,963 |
| Research and development | 1,129 | 1,549 | 1,929 | 1,797 | 6,404 | 1,875 | 1,947 | 2,129 | 2,218 | 8,169 | 2,760 | 3,282 | 3,964 | 10,006 |
| General and administrative | 952 | 1,429 | 1,829 | 1,946 | 6,156 | 2,534 | 2,304 | 2,702 | 3,222 | 10,762 | 3,905 | 4,743 | 5,080 | 13,728 |
| Total operating expenses | 6,801 | 8,794 | 10,158 | 10,588 | 36,342 | 12,425 | 12,527 | 13,305 | 14,594 | 52,851 | 19,087 | 21,469 | 23,141 | 63,697 |
| (Loss) income from operations | (2,476) | (3,388) | (3,617) | (2,558) | (12,040) | (2,431) | (898) | (387) | 305 | (3,411) | 633 | 1,407 | 2,261 | 4,301 |
| Other (expense) income, net | (83) | (123) | 42 | 123 | (41) | 40 | (55) | 603 | 637 | 1,225 | 338 | 528 | 2,228 | 3,094 |
| (Loss) income before provision for income taxes | (2,559) | (3,511) | (3,575) | (2,435) | (12,081) | (2,391) | (953) | 216 | 942 | (2,186) | 971 | 1,935 | 4,489 | 7,395 |
| Provision for income taxes | - | - | - | 15 | 15 | 27 | 24 | 64 | 80 | 195 | 34 | 78 | 89 | 201 |
| Net (loss) income | \$ (2,559) | \$ (3,511) | \$ (3,575) | \$ (2,450) | \$ (12,096) | \$ (2,418) | \$ (977) | \$ 152 | \$ 862 | \$ (2,381) | \$ 937 | \$ 1,857 | \$ 4,400 | \$ 7,194 |
| Net (loss) income per share: | | | | | | | | | | | | | | |
| Basic | \$ (0.19) | \$ (0.26) | \$ (0.26) | \$ (0.18) | \$ (0.88) | \$ (0.17) | \$ (0.07) | \$ 0.00 | \$ 0.02 | \$ (0.08) | \$ 0.02 | \$ 0.04 | \$ 0.08 | \$ 0.14 |
| Diluted | \$ (0.19) | \$ (0.26) | \$ (0.26) | \$ (0.18) | \$ (0.88) | \$ (0.17) | \$ (0.07) | \$ 0.00 | \$ 0.02 | \$ (0.08) | \$ 0.02 | \$ 0.03 | \$ 0.07 | \$ 0.12 |
| Weighted-average number of shares used in per share amounts: | | | | | | | | | | | | | | |
| Basic | 13,377 | 13,712 | 13,797 | 13,892 | 13,694 | 13,968 | 14,168 | 45,850 | 47,340 | 30,332 | 47,753 | 49,791 | 57,874 | 51,806 |
| Diluted | 13,377 | 13,712 | 13,797 | 13,892 | 13,694 | 13,968 | 14,168 | 52,149 | 53,062 | 30,332 | 54,419 | 56,142 | 64,313 | 58,291 |
| Adjusted EBITDA (2) | \$ (1,310) | \$ (2,133) | \$ (2,015) | \$ (526) | \$ (5,984) | \$ (56) | \$ 1,842 | \$ 2,724 | \$ 3,537 | \$ 8,047 | \$ 3,972 | \$ 5,071 | \$ 6,136 | \$ 15,179 |

(1) Subscription revenues excludes the acquisition-related adjustments to deferred revenue of \$345, \$583 and \$928 for Q1 2007, Q2 2007 and FY 2007 YTD, respectively.

(2) Adjusted EBITDA is equal to net cash provided by operations less the acquisition-related adjustment to deferred revenue, amortization of discount on short-term investments, non-operating gains and losses, the net change in operating assets and liabilities, other income (expense), net and provision for income taxes

To supplement the company's condensed consolidated financial statements presented on a GAAP basis, we report non-GAAP financial measures of revenue, net income and adjusted EBITDA. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States of America, or GAAP. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures do not reflect a comprehensive system of accounting, differ from GAAP measures with the same captions and may differ from non-GAAP financial measures with the same or similar captions that are used by other companies.

We believe that, while these non-GAAP measures are not a substitute for GAAP results, they provide a basis for evaluating the Company's operating results because they are helpful in understanding our past financial performance and our future results and facilitate comparisons of results between periods. We believe the calculation of net income and loss, calculated without acquisition-related accounting adjustments to deferred revenue, stock-based compensation expense, the amortization of certain intangible assets, imputed interest expense and non-recurring acquisition related expenses, provides a meaningful comparison to our net loss figures. We also believe that adjusted EBITDA, which we calculate as net cash provided by operations less the acquisition-related adjustment to deferred revenue, amortization of discount on short-term investments, non-operating gains and losses, the net change in operating assets and liabilities, other income (expense), net and the provision for income taxes, is an indicator of our financial results and cash flows and is useful to investors in evaluating operating performance. These non-GAAP measures have been reconciled to the nearest GAAP measure as required under SEC rules.

Omniture, Inc.
Non-GAAP Condensed Consolidated Income Statements
Impact of Non-GAAP Adjustments on Reported Net Loss
For the Three Months Ended September 30, 2006 and 2007
(In thousands, except per share amounts)
(unaudited)

| | Three Months Ended September 30, 2006 | | | Three Months Ended September 30, 2007 | | |
|---|---------------------------------------|----------------|-----------|---------------------------------------|------------------|-----------|
| | As Reported | Adjustments | Non-GAAP | As Reported | Adjustments | Non-GAAP |
| Revenues: | | | | | | |
| Subscription | \$ 19,535 | \$ - | \$ 19,535 | \$ 34,358 | \$ 368 (A) | \$ 34,726 |
| Professional services and other | 1,493 | - | 1,493 | 3,024 | - | 3,024 |
| Total revenues | 21,028 | - | 21,028 | 37,382 | 368 | 37,750 |
| Total cost of revenues: | | | | | | |
| Subscription | 7,721 | (375) (B), (C) | 7,346 | 12,081 | (1,382) (B), (C) | 10,699 |
| Professional services and other | 778 | (14) (B) | 764 | 1,752 | (103) (B) | 1,649 |
| Total cost of revenues | 8,499 | (389) | 8,110 | 13,833 | (1,485) | 12,348 |
| Gross profit | 12,529 | 389 | 12,918 | 23,549 | 1,853 | 25,402 |
| Gross margin percentage | 60% | | 61% | 63% | | 67% |
| Operating expenses: | | | | | | |
| Sales and marketing | 8,847 | (373) (B), (C) | 8,474 | 15,716 | (1,619) (B), (C) | 14,097 |
| Research and development | 2,284 | (155) (B) | 2,129 | 4,656 | (692) (B) | 3,964 |
| General and administrative | 3,078 | (376) (B) | 2,702 | 6,383 | (1,303) (B), (C) | 5,080 |
| Total operating expenses | 14,209 | (904) | 13,305 | 26,755 | (3,614) | 23,141 |
| (Loss) income from operations | (1,680) | 1,293 | (387) | (3,206) | 5,467 | 2,261 |
| Interest income | 861 | - | 861 | 2,278 | - | 2,278 |
| Interest expense | (368) | 132 (D) | (236) | (185) | 33 (D) | (152) |
| Other (expense) income, net | (22) | - | (22) | 102 | - | 102 |
| (Loss) income before provision for income taxes | (1,209) | 1,425 | 216 | (1,011) | 5,500 | 4,489 |
| Provision for income taxes | 64 | - | 64 | 89 | - | 89 |
| Net (loss) income | \$ (1,273) | \$ 1,425 | \$ 152 | \$ (1,100) | \$ 5,500 | \$ 4,400 |
| Net (loss) income per share: | | | | | | |
| Basic | \$ (0.03) | | \$ 0.00 | \$ (0.02) | | \$ 0.08 |
| Diluted | \$ (0.03) | | \$ 0.00 | \$ (0.02) | | \$ 0.07 |
| Weighted-average number of shares used in per share amounts: | | | | | | |
| Basic | 45,850 | | 45,850 | 57,874 | | 57,874 |
| Diluted | 45,850 | | 52,149 | 57,874 | | 64,313 |

Notes:

- (A) Acquisition-related adjustment to deferred revenue
(B) Non-cash stock-based compensation
(C) Non-cash amortization of intangible assets
(D) Imputed interest on payments related to settlement and patent license agreement

To supplement the company's condensed consolidated financial statements presented on a GAAP basis, we report non-GAAP financial measures of revenue, net income and adjusted EBITDA. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States of America, or GAAP. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures do not reflect a comprehensive system of accounting, differ from GAAP measures with the same captions and may differ from non-GAAP financial measures with the same or similar captions that are used by other companies.

We believe that, while these non-GAAP measures are not a substitute for GAAP results, they provide a basis for evaluating the Company's operating results because they are helpful in understanding our past financial performance and our future results and facilitate comparisons of results between periods. We believe the calculation of net income and loss, calculated without acquisition-related accounting adjustments to deferred revenue, stock-based compensation expense, the amortization of certain intangible assets, imputed interest expense and non-recurring acquisition related expenses, provides a meaningful comparison to our net loss figures. We also believe that adjusted EBITDA, which we calculate as net cash provided by operations less the acquisition-related adjustment to deferred revenue, amortization of discount on short-term investments, non-operating gains and losses, the net change in operating assets and liabilities, other income (expense), net and the provision for income taxes, is an indicator of our financial results and cash flows and is useful to investors in evaluating operating performance. These non-GAAP measures have been reconciled to the nearest GAAP measure as required under SEC rules.

Omniture, Inc.
Non-GAAP Condensed Consolidated Income Statements
Impact of Non-GAAP Adjustments on Reported Net Loss
For the Nine Months Ended September 30, 2006 and 2007
(In thousands, except per share amounts)
(unaudited)

| | Nine Months Ended September 30, 2006 | | | Nine Months Ended September 30, 2007 | | |
|---|--------------------------------------|------------------|------------|--------------------------------------|------------------|-----------|
| | As Reported | Adjustments | Non-GAAP | As Reported | Adjustments | Non-GAAP |
| Revenues: | | | | | | |
| Subscription | \$ 52,673 | \$ - | \$ 52,673 | \$ 92,282 | \$ 1,296 (A) | \$ 93,578 |
| Professional services and other | 3,615 | - | 3,615 | 7,732 | - | 7,732 |
| Total revenues | 56,288 | - | 56,288 | 100,014 | 1,296 | 101,310 |
| Total cost of revenues: | | | | | | |
| Subscription | 20,632 | (1,061) (B), (C) | 19,571 | 32,573 | (3,695) (B), (C) | 28,878 |
| Professional services and other | 2,206 | (30) (B) | 2,176 | 4,747 | (313) (B) | 4,434 |
| Total cost of revenues | 22,838 | (1,091) | 21,747 | 37,320 | (4,008) | 33,312 |
| Gross profit | 33,450 | 1,091 | 34,541 | 62,694 | 5,304 | 67,998 |
| Gross margin percentage | 59% | | 61% | 63% | | 67% |
| Operating expenses: | | | | | | |
| Sales and marketing | 25,633 | (867) (B), (C) | 24,766 | 44,383 | (4,420) (B), (C) | 39,963 |
| Research and development | 6,332 | (381) (B) | 5,951 | 11,768 | (1,762) (B) | 10,006 |
| General and administrative | 8,496 | (956) (B) | 7,540 | 16,642 | (2,914) (B), (C) | 13,728 |
| Total operating expenses | 40,461 | (2,204) | 38,257 | 72,793 | (9,096) | 63,697 |
| (Loss) income from operations | (7,011) | 3,295 | (3,716) | (10,099) | 14,400 | 4,301 |
| Interest income | 1,233 | - | 1,233 | 3,749 | - | 3,749 |
| Interest expense | (985) | 424 (D) | (561) | (686) | 153 (D) | (533) |
| Other expense, net | (84) | - | (84) | (365) | 243 (E) | (122) |
| (Loss) income before provision for income taxes | (6,847) | 3,719 | (3,128) | (7,401) | 14,796 | 7,395 |
| Provision for income taxes | 115 | - | 115 | 201 | - | 201 |
| Net (loss) income | \$ (6,962) | \$ 3,719 | \$ (3,243) | \$ (7,602) | \$ 14,796 | \$ 7,194 |
| Net (loss) income per share: | | | | | | |
| Basic | \$ (0.28) | | \$ (0.13) | \$ (0.15) | | \$ 0.14 |
| Diluted | \$ (0.28) | | \$ (0.13) | \$ (0.15) | | \$ 0.12 |
| Weighted-average number of shares used in per share amounts: | | | | | | |
| Basic | 24,662 | | 24,662 | 51,806 | | 51,806 |
| Diluted | 24,662 | | 24,662 | 51,806 | | 58,291 |

Notes:

- (A) Acquisition-related adjustment to deferred revenue
(B) Non-cash stock-based compensation
(C) Non-cash amortization of intangible assets
(D) Imputed interest on payments related to settlement and patent license agreement
(E) Foreign currency loss on forward contract related to Instadia acquisition

To supplement the company's condensed consolidated financial statements presented on a GAAP basis, we report non-GAAP financial measures of revenue, net income and adjusted EBITDA. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States of America, or GAAP. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures do not reflect a comprehensive system of accounting, differ from GAAP measures with the same captions and may differ from non-GAAP financial measures with the same or similar captions that are used by other companies.

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