ARM Holdings plc
Annual General Meeting

Warren East - CEO

13th May 2008
ARM: Solid Business Foundation

**Shipments +127%**

- 2004: 1272
- 2005: 1662
- 2006: 2449
- 2007: 2892

**Revenue +88%**

- 2004: $272.4m
- 2005: $418.7m
- 2006: $483.6m
- 2007: $514.3m

**People +48%**

- 2004: 1171
- 2005: 1324
- 2006: 1659
- 2007: 1728

**Operating Profit* +147%**

- 2004: £41.2m
- 2005: £77.8m
- 2006: £89.1m
- 2007: £101.7m

*At constant 2004 $/£ exchange rate
10 years and 10 billion units

- ARM became a public company on 17th April 1998
  - Simultaneously launched on LSE and NASDAQ
  - 1997 – ARM units shipped: 3.7m
  - 2007 – ARM units shipped: 2,892.4m
  - 800x increase
- In Q4-2007, the 10 billionth ARM powered chip was shipped - another billion have been shipped since

- Your ARM powered technology in 1997 …
PD - Growing in Mobile

- ~2B units shipped into mobile applications
  - 250,000 in 1997
  - Royalty per phone increasing

- Continued leadership in smartphones
  - 100% market share in smartphones
  - ARM11™ family 2% of ARM shipments
  - Cortex-A9 processor licensed four times

* Indexed ARM Value in Mobile Phone Market*
(normalised to 2003)

* Source: Gartner, ARM Estimates

\[ \text{ARM Value} = \frac{\text{Average ARM Royalties per handset}}{\text{Average Selling Price per handset}} \]
PD - Growing in Non-Mobile

- ~1B units shipped into non-mobile applications
  - 3.4m in 1997

- 2.4x rise in MCUs units shipped vs 2006
  - Highest volume contributor after mobile

- Cortex-M3 processor licensed 14 times
PIPD Business Execution

- Expanding the Free Library Program
  - Further penetration of key foundries
  - Broadest portfolio of products

- Complementing in-house designs
  - Adding specialist high-value Physical IP to earlier generation processes

- Outsourcing leading-edge technology development
Increasing Dividends

- FY07 dividend per share up 100%
  - 2.0 pence per share
  - £50.3m returned to date

- Net cash £51.3m at end 2007
  - In line with target
  - No debt on balance sheet
Summary

- Strong processor licensing momentum throughout 2007
  - Rapid take up of Cortex technology
  - Long-term strategic commitments made by top-tier semiconductor companies
- Physical IP business better positioned for long-term growth

- Continued royalty momentum
  - Consistent >2x industry growth rate
  - Continued market share gains
- Operating leverage coming through
  - Prudent cost measures yield expense at same level as 2006
- Ongoing focus on balance sheet efficiency and returning cash to shareholders
  - Dividend doubled to 2.0 pence per share
ARM Holdings plc
Results of proxy voting
Resolution 1

- For and Discretionary – 98.60%
- Against – 0.08%
- Vote withheld – 1.32%

- Total votes – 960,859,332
Resolution 2

- For and Discretionary – 99.97%
- Against – 0.01%
- Vote withheld 0.02%

- Total votes – 960,859,332
Resolution 3

- For and Discretionary – 97.91%
- Against – 1.46%
- Vote withheld – 0.63%
- Total votes – 960,859,331
Resolution 4

- For and Discretionary – 97.63%
- Against – 2.26%
- Vote withheld – 0.11%

- Total votes – 960,859,332
Resolution 5

- For and Discretionary – 97.60%
- Against – 2.36%
- Vote withheld – 0.04%

Total votes – 960,859,332
Resolution 6

- For and Discretionary – 97.60%
- Against – 2.36%
- Vote withheld – 0.04%

- Total votes – 960,859,332
Resolution 7

- For and Discretionary – 97.33%
- Against – 2.03%
- Vote withheld – 0.64%

- Total votes – 960,859,331
Resolution 8

- For and Discretionary – 97.32%
- Against – 2.03%
- Vote withheld – 0.65%

Total votes – 960,859,331
Resolution 9

- For and Discretionary – 97.93%
- Against – 2.03%
- Vote withheld – 0.04%

Total votes – 960,859,332
Resolution 10

- For and Discretionary – 97.61%
- Against – 2.36%
- Vote withheld – 0.03%

- Total votes – 960,859,332
Resolution 11

- For and Discretionary – 97.60%
- Against – 2.36%
- Vote withheld – 0.04%

- Total votes – 960,859,332
Resolution 12

- For and Discretionary – 97.07 %
- Against – 1.50%
- Vote withheld – 1.43%

Total votes – 960,859,331
Resolution 13

- For and Discretionary – 97.25%
- Against – 2.72%
- Vote withheld – 0.03%

- Total votes – 960,859,332
## Resolutions to be decided on a Poll

<table>
<thead>
<tr>
<th>Resolution</th>
<th>For and Discretionary %</th>
<th>Against %</th>
<th>Vote withheld %</th>
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