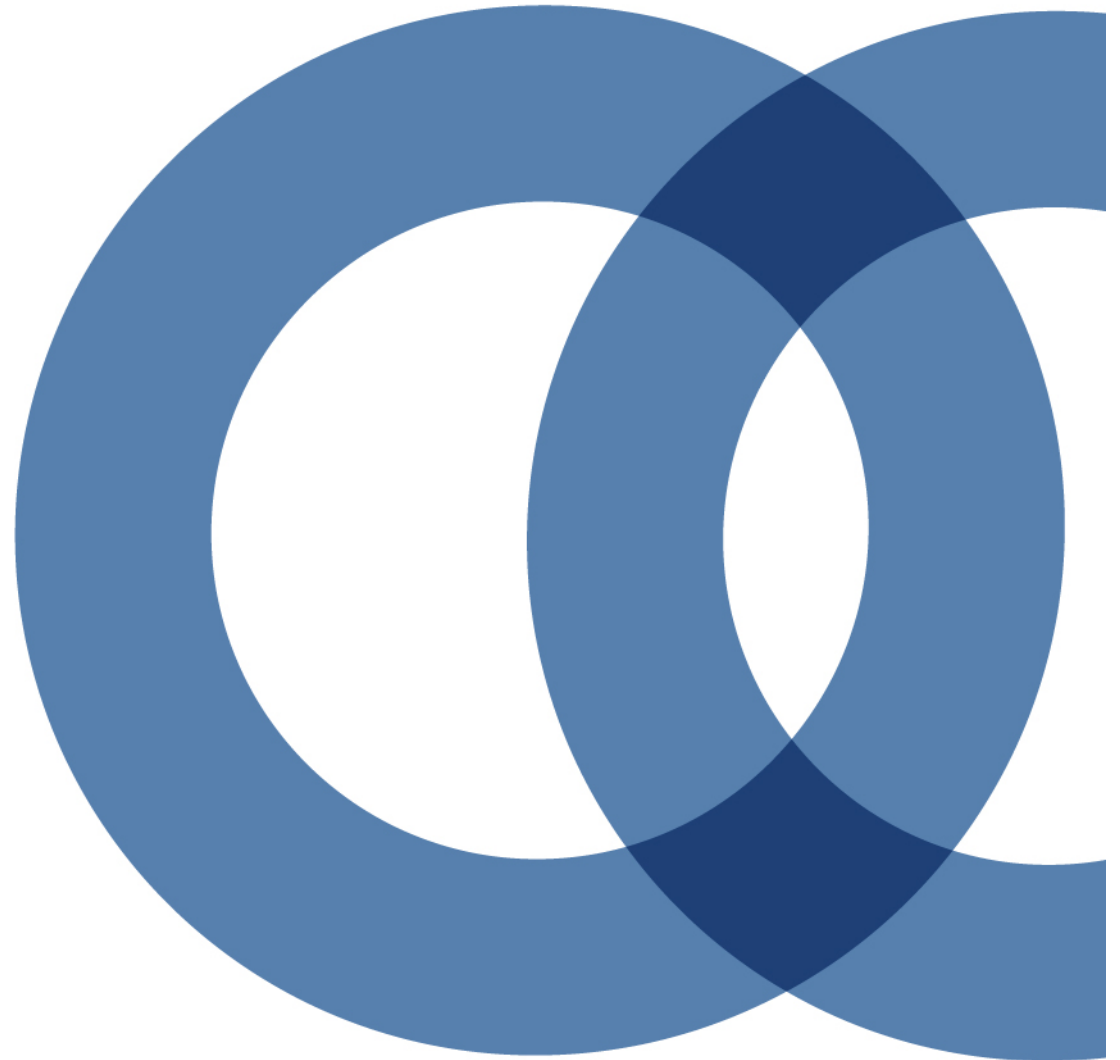




2009 Half Year Results

Media briefing
18 February 2009



Overview

- Financial performance in line with consensus
- Very challenging operating environment
 - rapid and sustained deterioration of our key revenue drivers
 - further deterioration in investor confidence
- Proactively managing our costs and capital
 - significant cost management initiatives
 - reducing exposure to structured products
 - prudent dividend policy
- Well-positioned to grow our market share
 - investment out-performance
 - market-leading brand
 - strong balance sheet provides flexibility

Profit result in line with market consensus

	Dec 2008 \$M	Dec 2007 \$M	Change %
Operating profit before tax	62.1	114.2	(46)
Operating profit after tax	41.6	79.3	(48)
Gain / (loss) on sale of investments ⁽¹⁾	(4.1)	21.1	~
EMCF losses ⁽²⁾	(14.9)	(12.8)	~
Restructuring	(8.4)	-	~
Net profit after tax attributable to members	14.2	87.6	(84)
Operating EPS ⁽³⁾	99¢	191¢	(48)
Interim dividend per share	40¢	189¢	(79)

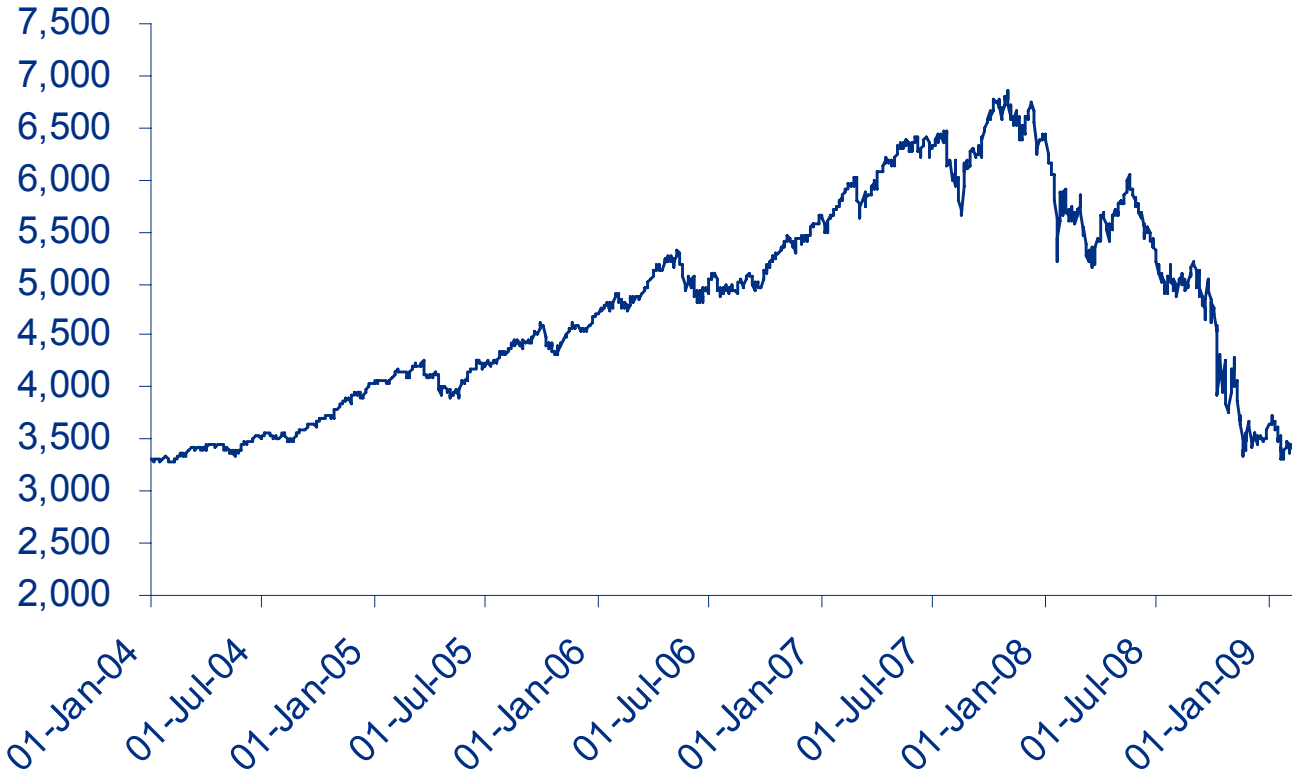
(1) Net of minority interest \$0.3 million after tax and unrealised losses on impairment

(2) Dec 2008 includes \$12.9 million of mark-to-market after tax losses, Dec 2007 includes \$8.8 million of mark-to-market after tax losses

(3) Diluted EPS calculated using operating profit after tax divided by the weighted average number of ordinary and potential ordinary shares on issue

Rapid and sustained deterioration of our key revenue driver

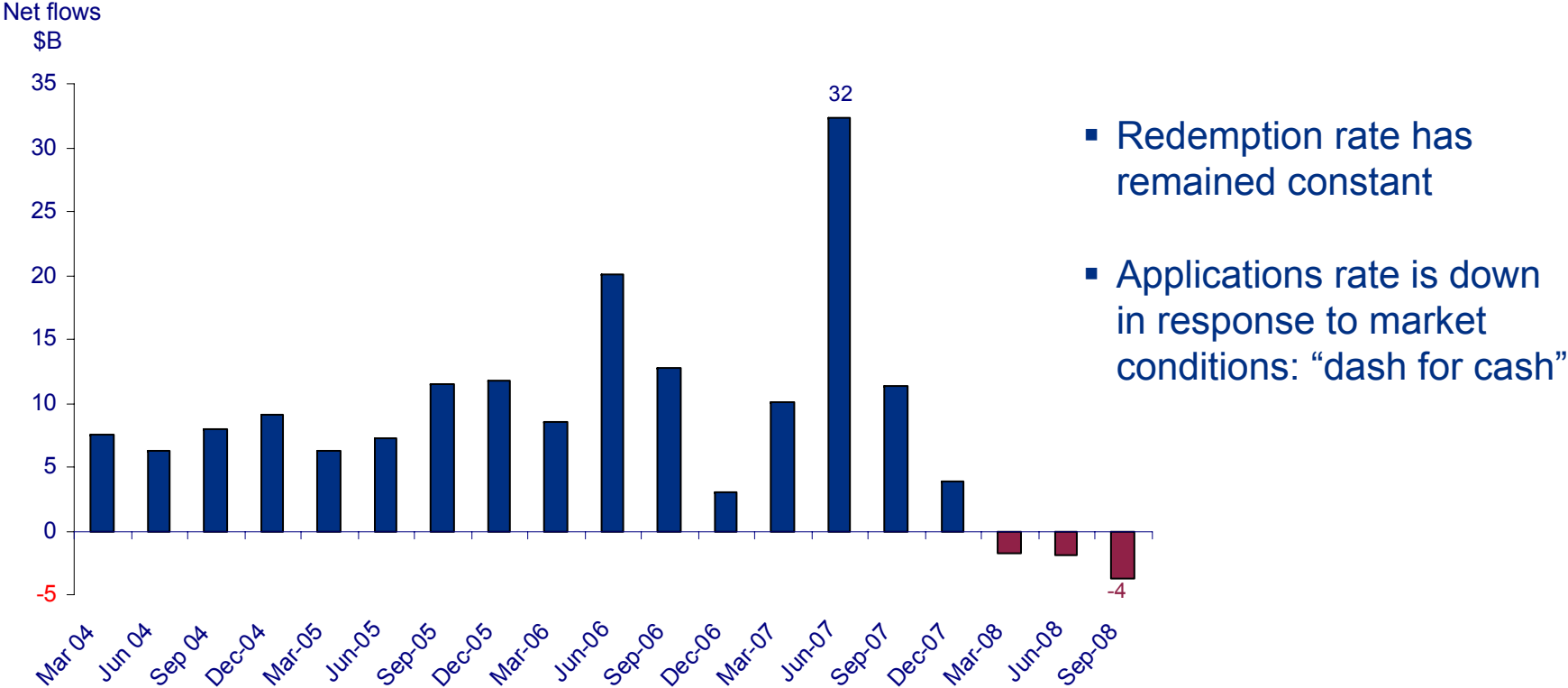
ASX All Ordinaries Index (2004-2009)



Source: Australian Stock Exchange

Funds management industry is in outflow due to applications drought

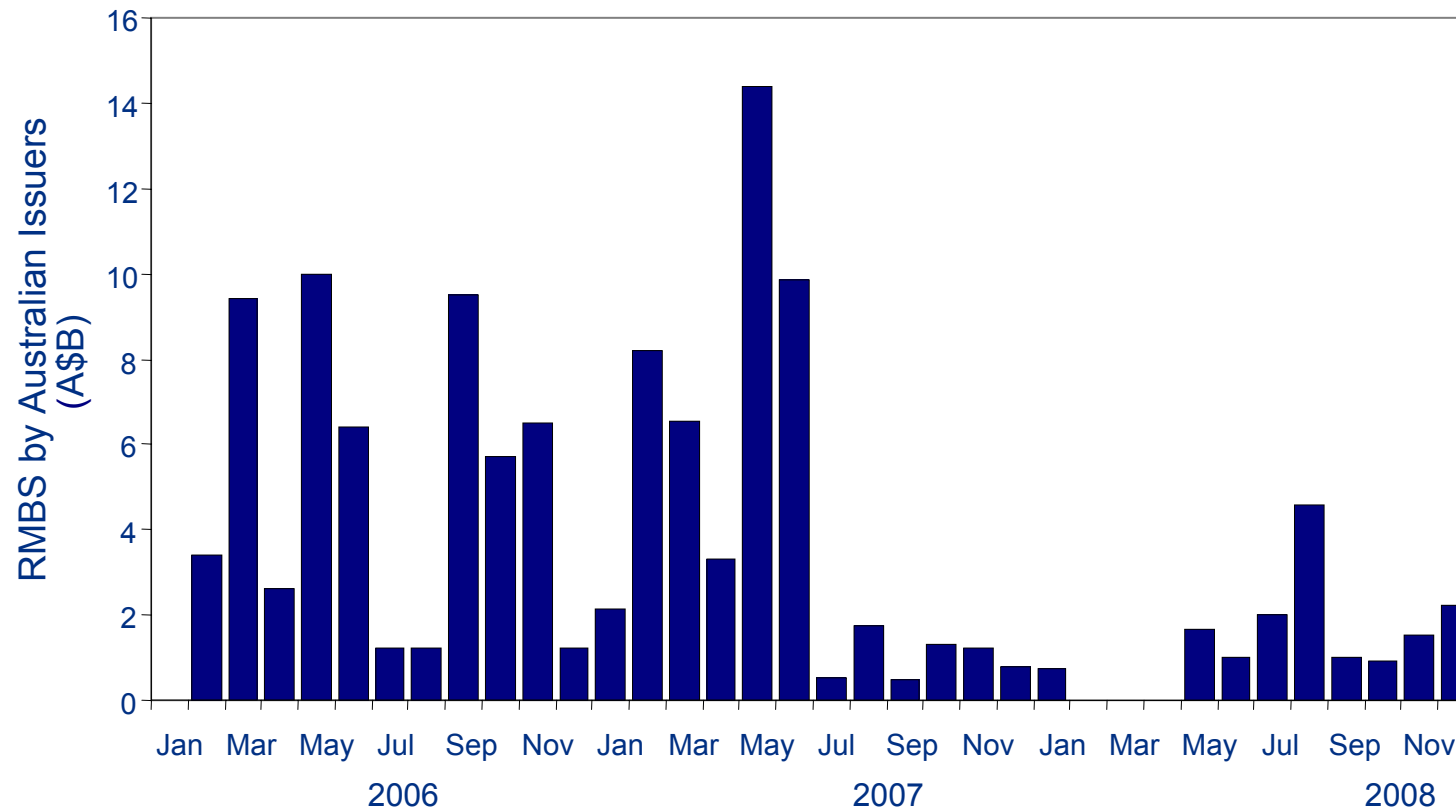
Total market quarterly flows since March 2004



Source: Plan for Life, December 2008

Securitisation new issuance remains largely closed

Australian RMBS issuance (excluding repos)



Source: Perpetual and Standard & Poor's

Operating profit before tax down 46%

Six months ended	Dec 2008 ⁽¹⁾ \$M	Dec 2007 ⁽²⁾ \$M	Change %
Perpetual Investments	35.7	88.9	(60)
Perpetual Private Wealth	17.4	25.8	(33)
Perpetual Corporate Trust	20.0	13.6	47
Group and Support Services	(11.0)	(14.1)	22
Total operating profit before tax (PBT)	62.1	114.2	(46)
PBT margin	32%	44%	~

⁽¹⁾ Excludes loss on sale of investments \$6.3 million before tax, EMCF losses totalling \$21.3 million before tax and restructuring costs of \$12.0 million before tax for six months to December 2008

⁽²⁾ Excludes gain on sale of investments of \$29.9 million before tax and EMCF losses totalling \$18.3 million before tax for six months to December 2007

Strong fundamentals despite market turmoil

Australian
Equities

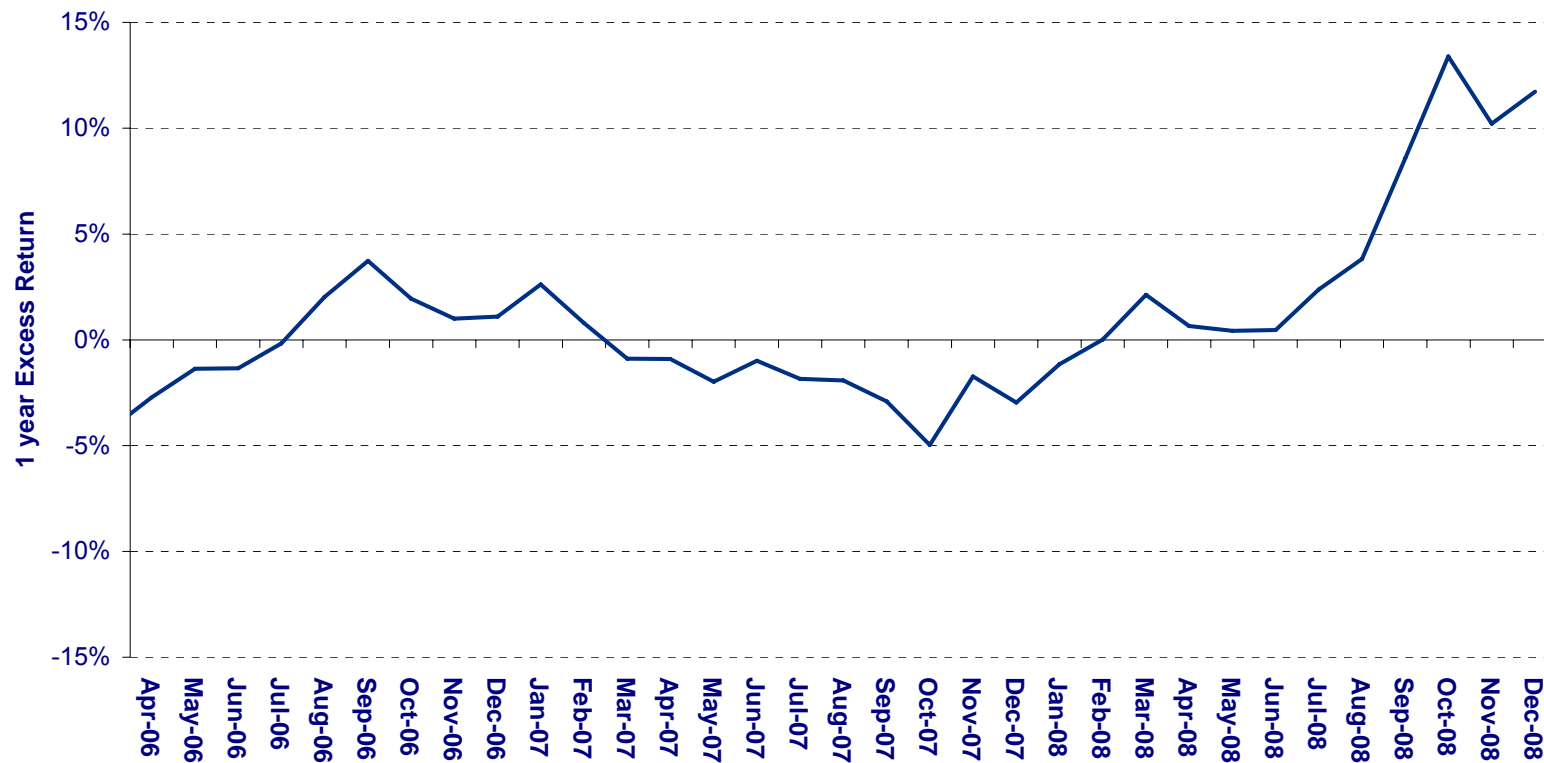
- Solid investment performance from key funds
- Trend of flows to key funds improving over the last quarter

Global Equities

- Continued investment out-performance
- Won new \$125m institutional mandate in Feb 2009

Strong investment performance from international share fund

Perpetual's International Share Fund one year rolling excess returns



Strong fundamentals despite market turmoil

Australian Equities

- Solid investment performance from key funds
- Trend of flows to key funds improving over the last quarter

Global Equities

- Continued investment out-performance
- Won new \$125m institutional mandate in Feb 2009

Income and Multi-sector

- Funds out-performed above respective benchmark and against peers
- Balanced Fund nominated as finalist by Morningstar in '2008 Fund Manager of the Year' awards

Superannuation and Investment Solutions

- Acquisition of *smartsuper* (Sep 2008) and winning of new institutional mandates
- Launch of WealthFocus Investment Advantage

Consolidation opportunities for Perpetual Private Wealth

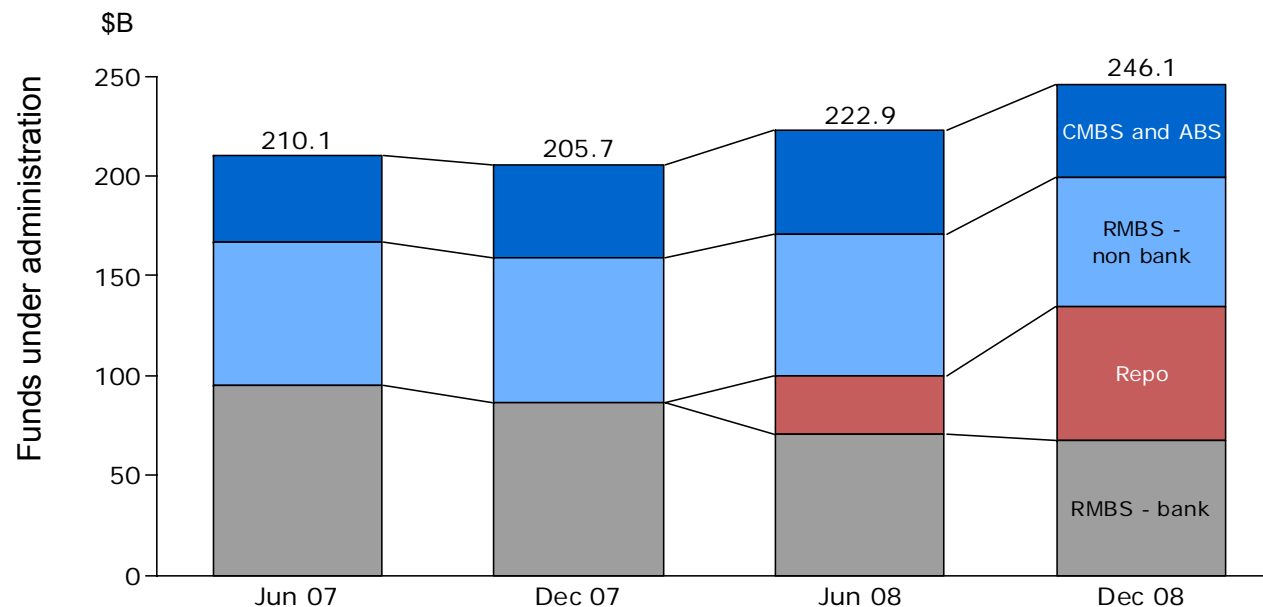
Key initiatives

- Maintaining client base despite tough market conditions
- Well-advanced in smaller 'bolt on' acquisitions
- Streamlining processes to improve client service

Outlook

- Second half net flows typically stronger than first half
- Continued investment in advisors
- Market conditions will remain tough, but brand sits very well with existing clients and against our competitors

Perpetual Corporate Trust FUA maintained



Composition of FUA

CMBS and ABS ⁽¹⁾	21%	23%	23%	19%
RMBS – non-bank	34%	35%	32%	26%
Repo ⁽²⁾	-	-	13%	28%
RMBS – bank	45%	42%	32%	27%

(1) Commercial mortgage backed securities (CMBS) and other asset backed securities (ABS)

(2) Repo issuances are residential mortgage backed securities (RMBS) internally securitised by banks and eligible for repurchase funding with the RBA

Perpetual Corporate Trust holding up well

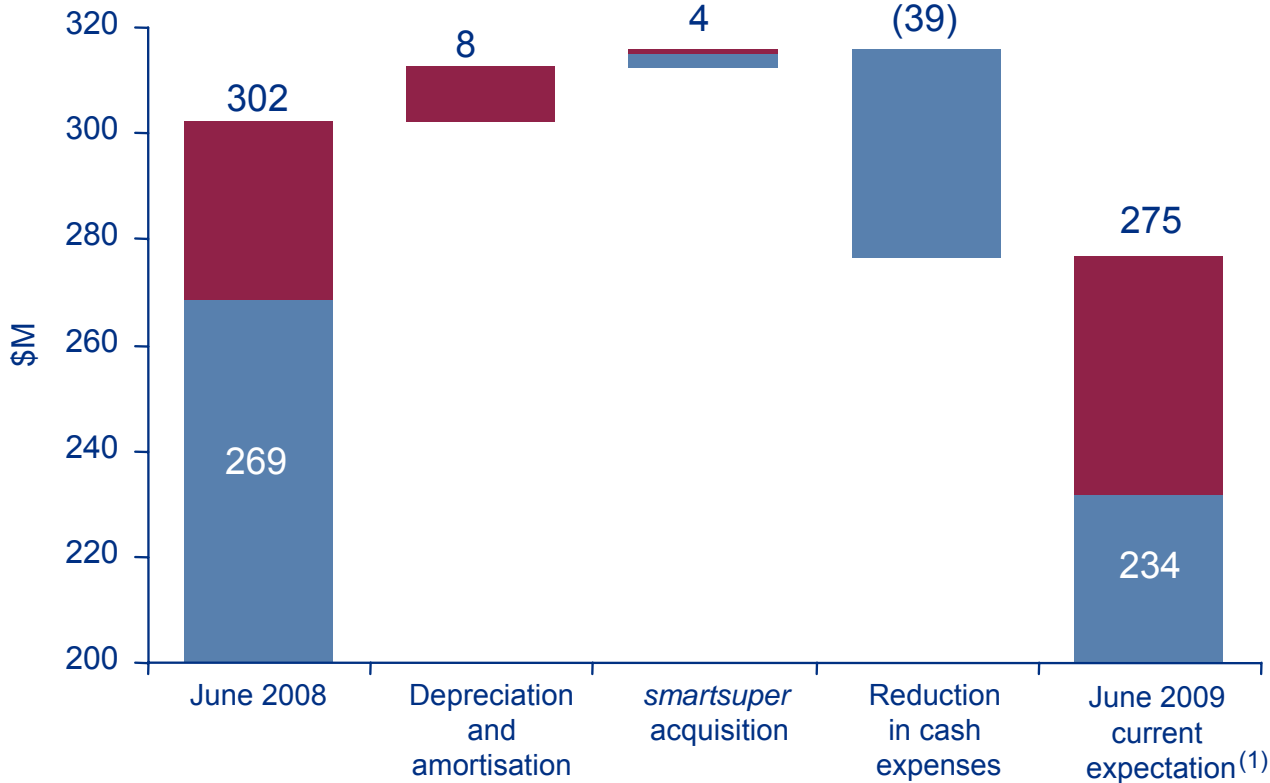
Key initiatives

- Greater contribution to group profitability and insulation from equity market related revenue declines
- Continue to be the leading trustee for all new issuances
- Appointed by one of the leading Australian banks to manage mortgage processing from non-branch channels
- Run-off of non-bank book continues to be slower than expected

Outlook

- Limited new securitisation issuances forecast for second half 2009
- Lower interest rates and Government stimuli may drive increased volumes in PLMS

Expense reductions remain on track



■ Cash expenses ■ Non-cash expenses

⁽¹⁾ Based on current estimate at 31 December 2008. Actual expenses may vary due to factors such as fluctuations in market conditions.

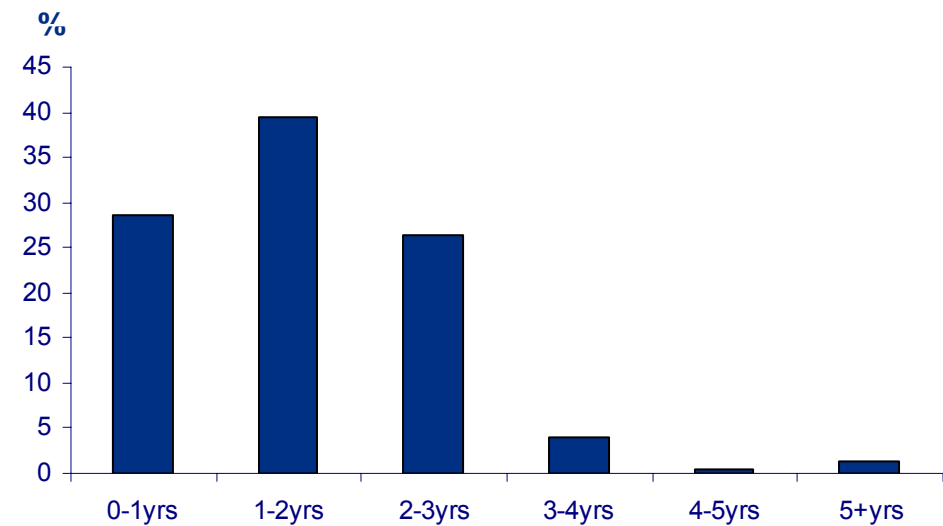
EMCF portfolio remains strong

- High quality portfolio remains in place
- Significant level of maturities in next 2-3 years

	\$M
6mths to June 2009	100
12mths to June 2010	360
12mths to June 2011	485
Total maturities by June 2011	945

- Excess running yield currently around 250 bps
- Recent volatility related to further widening of credit spreads, including RMBS

Maturity profile of credit securities



Strategy for structured products

Exact Market Cash Fund (EMCF)

- Continued de-risking of portfolio
- All new cash flows invested into 'pure' cash
- Risk assets reducing as securities mature and re-invested in cash

Perpetual Protected Investments (PPI)

- Immediate suspension of new series for the short-medium term, including PPI Series 4, which was scheduled to be released in March 2009

Balance sheet remains strong

	Dec 2008 \$M	June 2008 \$M	Change %
Cash holdings	107.7	183.1	(41)
Investments at market value	60.5	77.0	(21)
Liquid assets	168.2	260.1	(35)
Net assets	261.0	314.4	(17)
Key financial ratios			
Liquid assets per share	\$4.00	\$6.19	
Gross debt ⁽¹⁾ to (book equity + debt ⁽¹⁾)	14.7%	12.5%	
Interest coverage (operating EBITDA) times	51	69	

⁽¹⁾ Excludes structured investment liabilities

Revised dividend policy prudent and appropriate

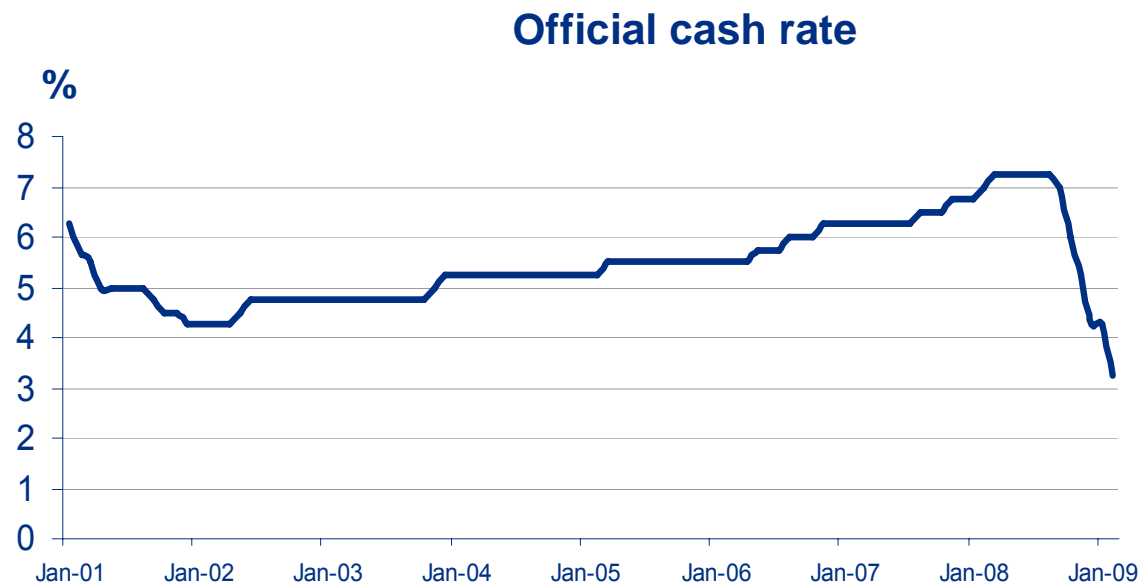
Previous dividend policy

- A policy with a payout ratio of more than 100 per cent of NPAT is unsustainable over the medium to long term
- 2008 final dividend payout ratio exceeded 140 per cent of second half NPAT
- Current market conditions have accentuated need for a more sustainable policy
 - credit is tight and expensive
 - need to retain capital for inorganic growth

Revised dividend policy

- Revised policy is for the payout ratio to be between 80 -100 per cent of NPAT
- Interim dividend of 40 cents per share fully franked
- At 120 per cent payout ratio represents transition to revised dividend policy

Cash is becoming less attractive



- Applications rate is down in response to market conditions: “dash for cash”
- Cash returns are declining sharply
- Perpetual is the best regarded fund manager by advisers

Source: RBA

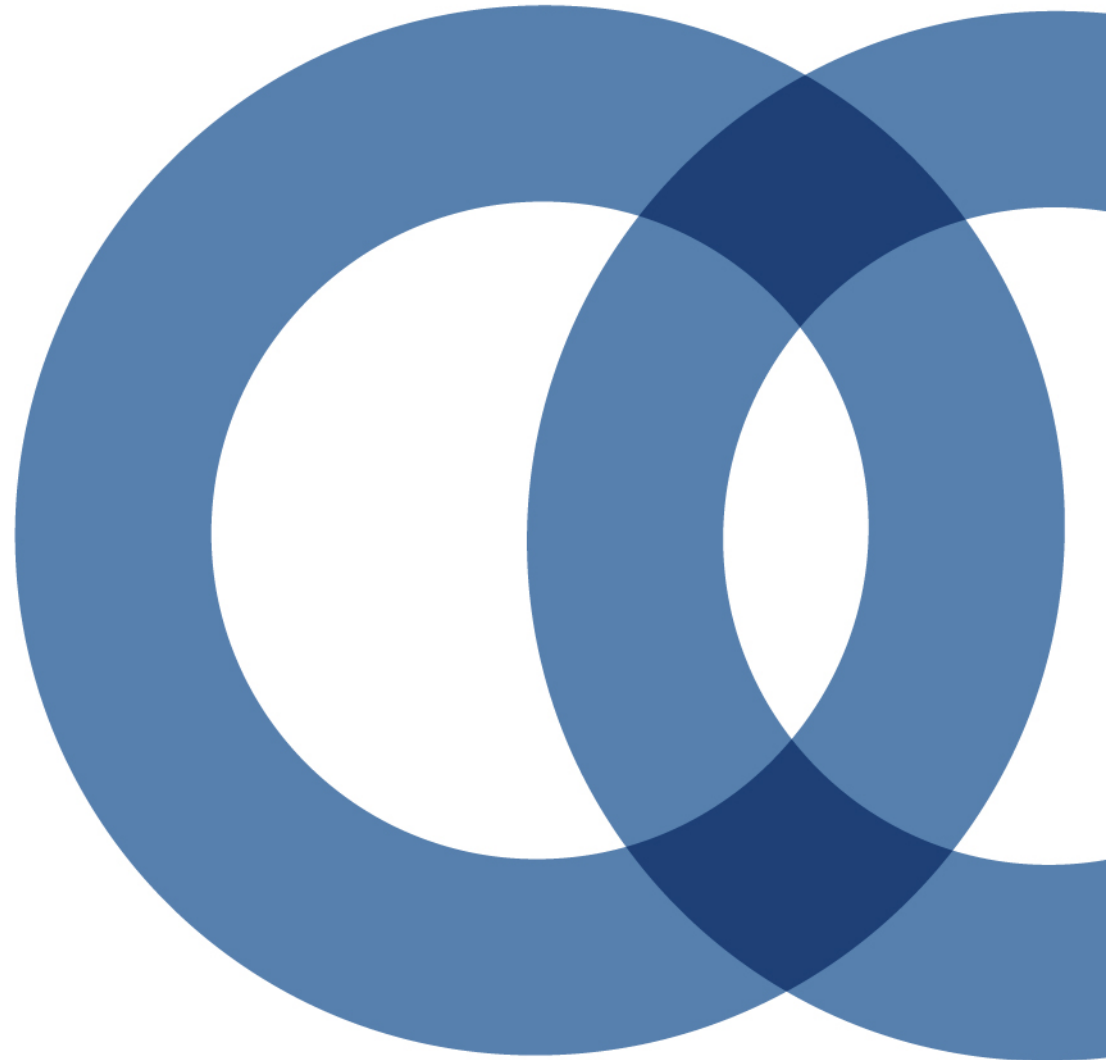
Outlook

- Economic outlook continues to remain uncertain despite Government stimuli packages
- We are focussed on what we can control while markets remain turbulent
 - we have a strong balance sheet with low gearing
 - solid investment performance
 - our quality investment style typically favoured in challenging market
 - our brand is strong particularly amongst financial planners
 - we have the right people, skills and experience to capture value
- Industry continues to have sound long-term macro fundamentals



2009 Half Year Results

Media briefing
18 February 2009



Disclaimer

Important information

While this information has been prepared in good faith and with reasonable care, no representation or warranty, express or implied, is made as to the accuracy, adequacy or reliability of any statements, estimates, opinions or other information contained in the presentation (any of which may change without notice). To the maximum extent permitted by law, Perpetual Limited, its directors, officers, employees, agents and contractors and any other person disclaim all liability and responsibility (including without limitation any liability arising from fault or negligence) for any direct or indirect loss or damage which may be suffered through use or reliance on anything contained in or omitted from this presentation. The information in this presentation does not take into account your financial objectives, situation or needs. Investors should consult with their own legal, tax, business and/or financial advisors in connection with any investment decision.

This presentation contains forward looking statements. Prospective financial information has been based on current expectations about future events and is, however, subject to risks, uncertainties and assumptions that could cause actual results to differ materially from the expectations described in such prospective financial information.

All references to dollars, cents or \$ in this presentation are to Australian currency, unless otherwise stated.