



# Ideas Realized

**Corporate Overview**  
**Carl Bass, CEO**



**Autodesk**



# Safe Harbor Statement

During the course of this presentation, we may make forward-looking statements regarding future events and the expected performance of the Company. We wish to caution you that such statements reflect our best judgment based on factors currently known to us and that actual events or results could differ materially. For important factors that may cause actual results to differ from those contained in our forward-looking statements, we would like to refer you to the documents we file from time to time with the SEC and specifically our Form 10K filed on March 30, 2006. We do not assume any obligation to update any forward looking statements we make to reflect events that occur or circumstances that exist after the date of this presentation.

# 23 Years of Market Leadership

## Market leader in portfolio of markets

- Manufacturing, AEC, Infrastructure, Media & Entertainment

## Worldwide presence – 160 countries

- Revenue: 40% Americas, 60% International

## Extensive global community

- 7 million users
- 2,600+ developers
- 1,700+ resellers



# Outstanding 1Q Financial Results

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	1Q-07	1Q-06	Y/Y % Change	FY2006	FY2005	Y/Y % Change
Revenue (\$M)	\$436	\$355	+23%	\$1,523	\$1,234	+23%
Gross Margin	89%	88%	+1pp	89%	86%	+3pp
Pro-Forma Operating Margin	23%	26%	-3pp	25%	21%	+4pp
Pro-Forma EPS	\$0.32	\$0.30	+23%	\$1.28	\$0.88	+45%

# Our Customer's World is Changing

## Innovation Drives Competitive Advantage

- Growing consumer class drives design proliferation
- Emerging economies present threats & opportunities
- Infrastructure is being built and rejuvenated worldwide
- Sustainable “green” design is becoming an economic opportunity
- Increasing movement to keep the data digital

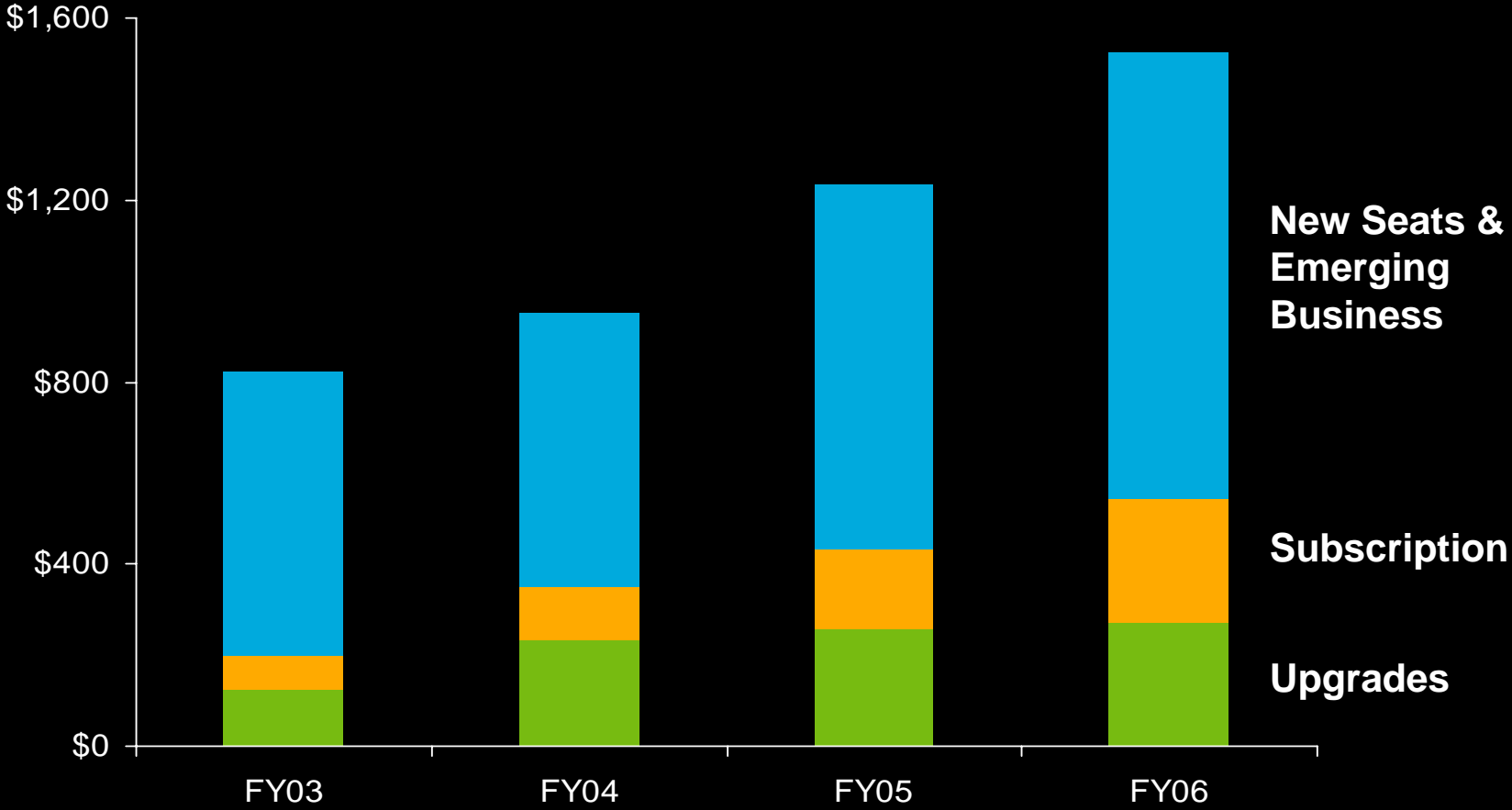
# Key Trends Driving Our Business

- New seats contribute ~2/3 revenue
- 2D growth remains strong
- 3D revenue is accelerating
- Subscription continues to gain traction
- Emerging economies provide significant opportunity

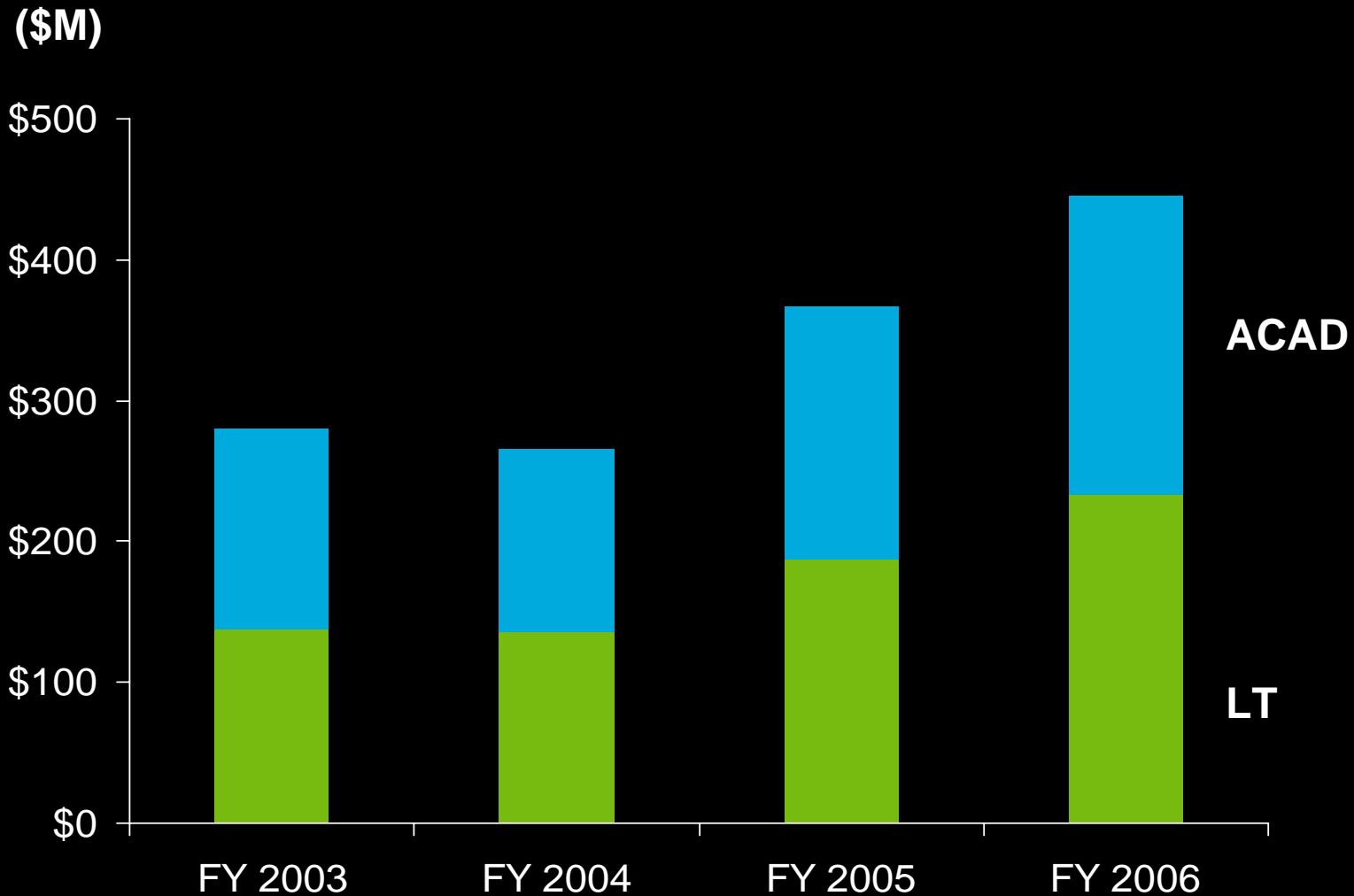
# New Business Drives Revenue Growth

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Rev (\$M)



# Robust Growth in 2D Business

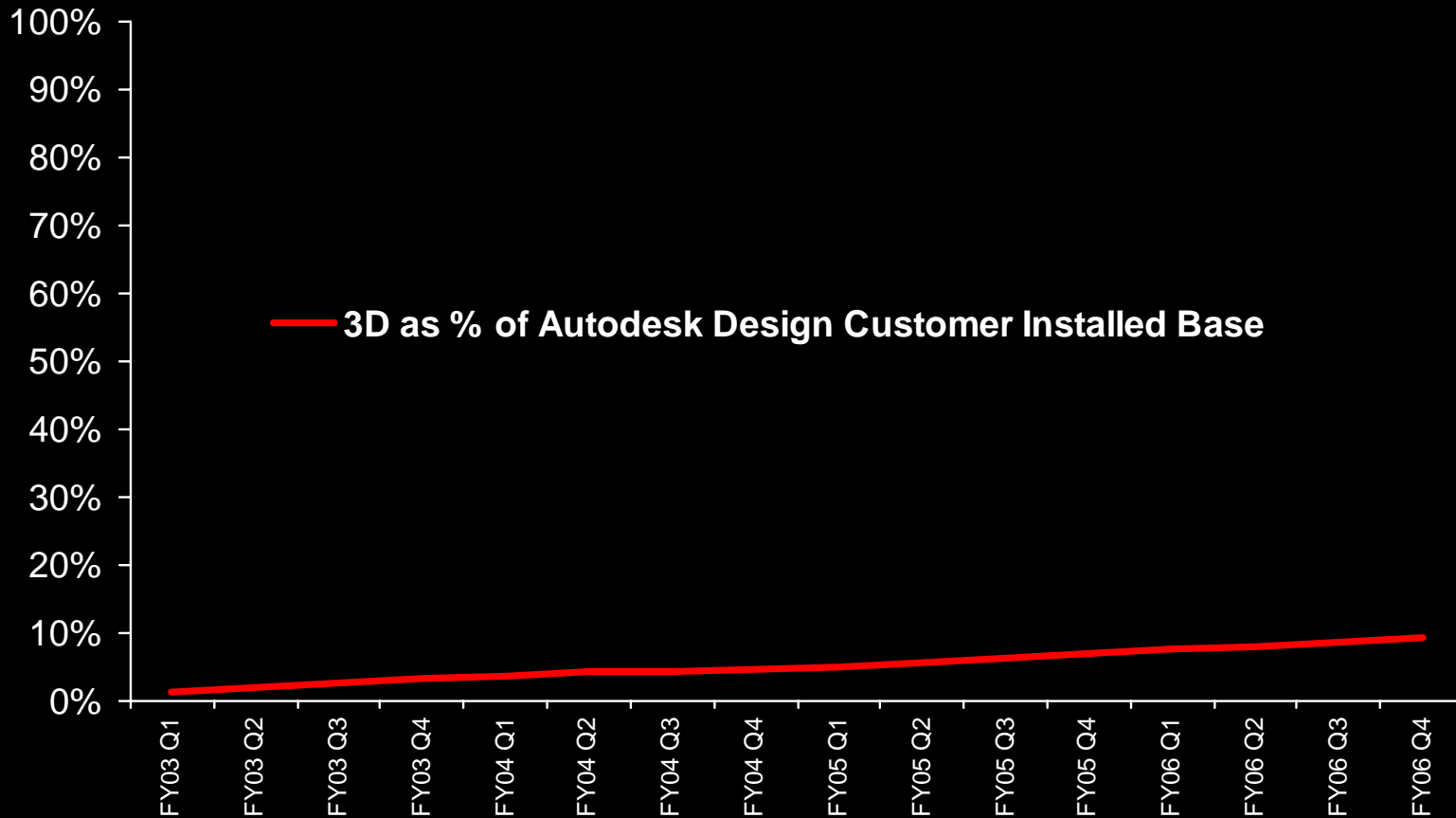


# 3D Revenue is Accelerating

## 3D Revenue by Division (\$M)



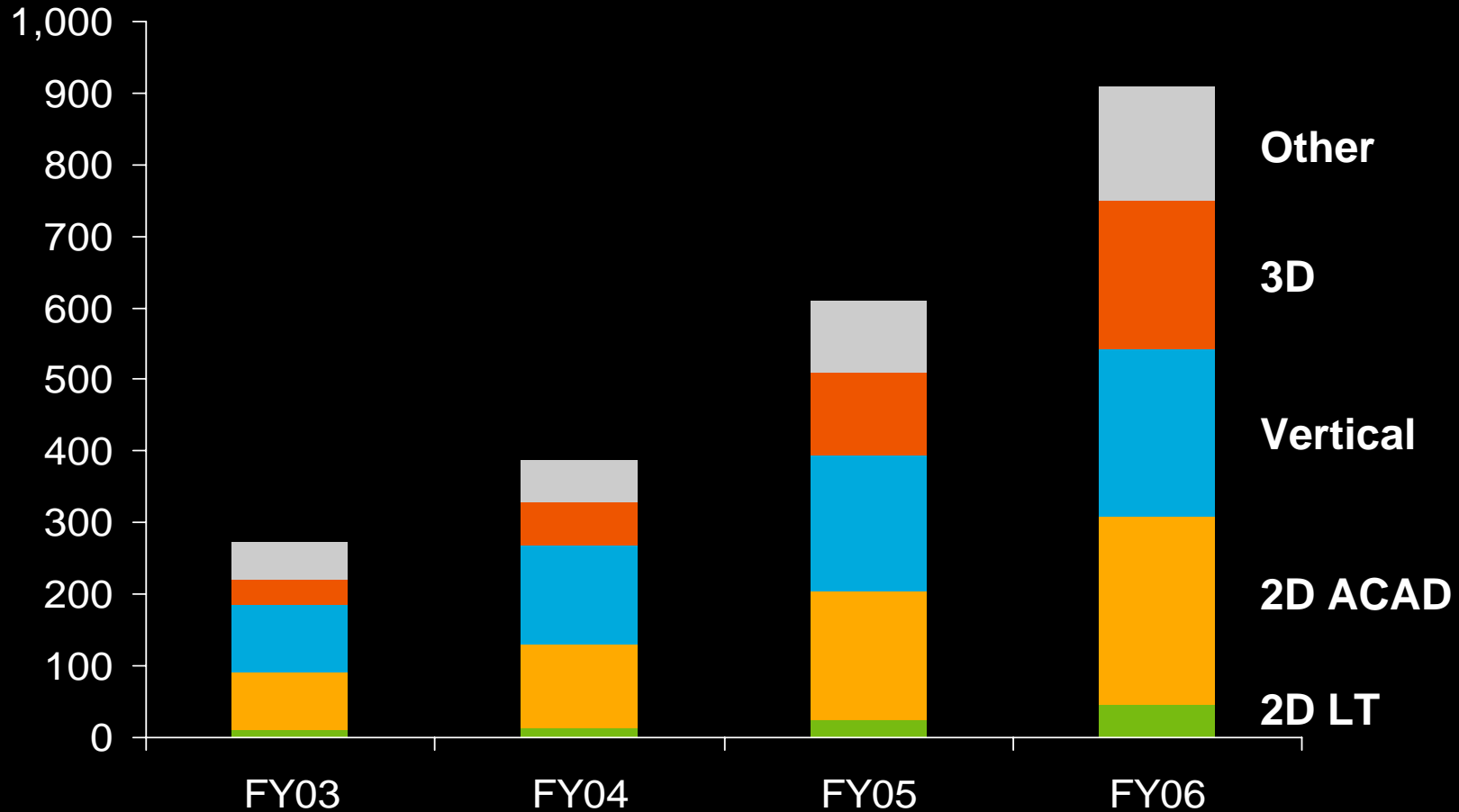
# 3D Penetration: Biggest Opportunity Still to Come



# Subscription Users

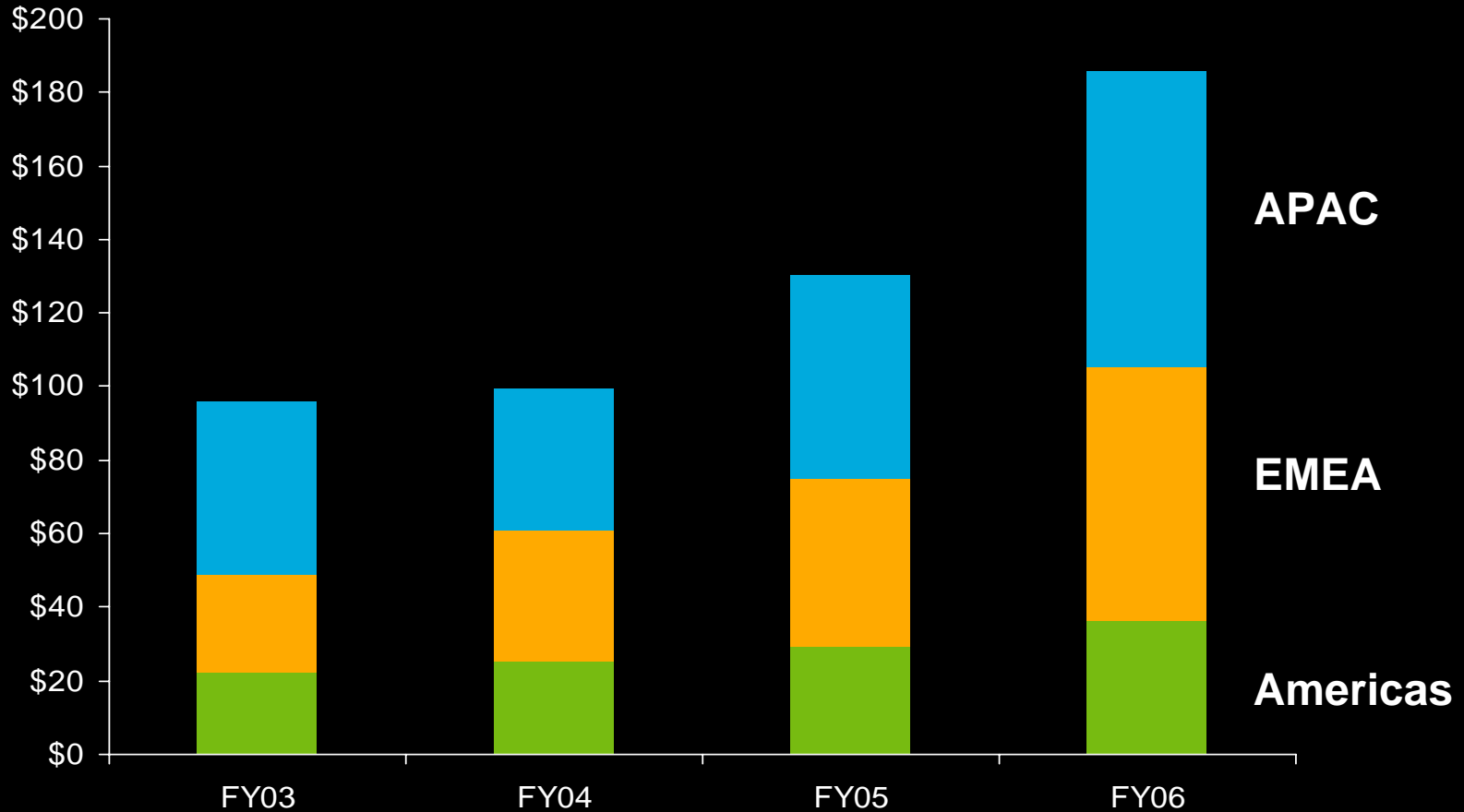
## Approaching 1M

Units (000)



# Emerging Markets Accelerate Growth

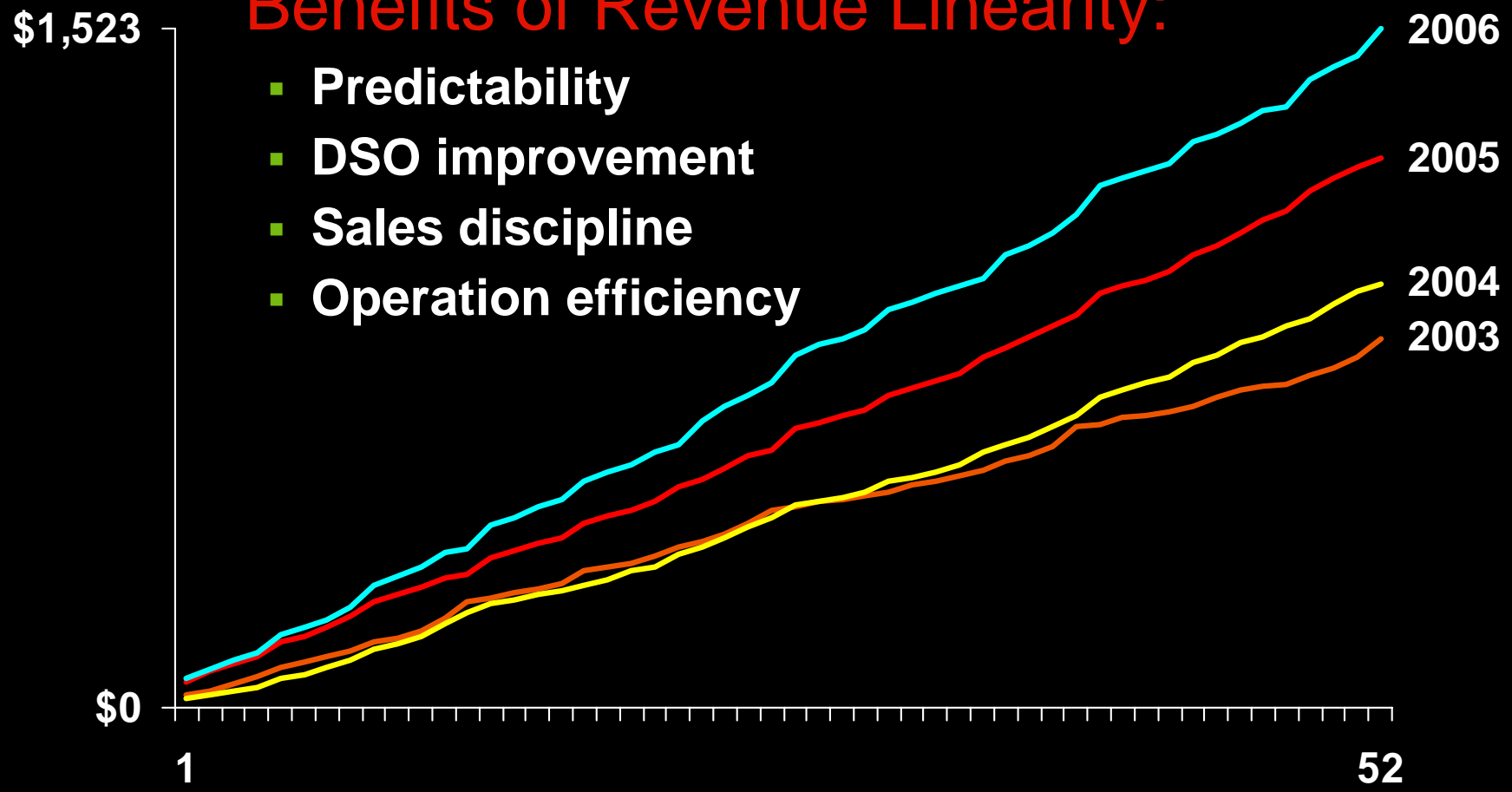
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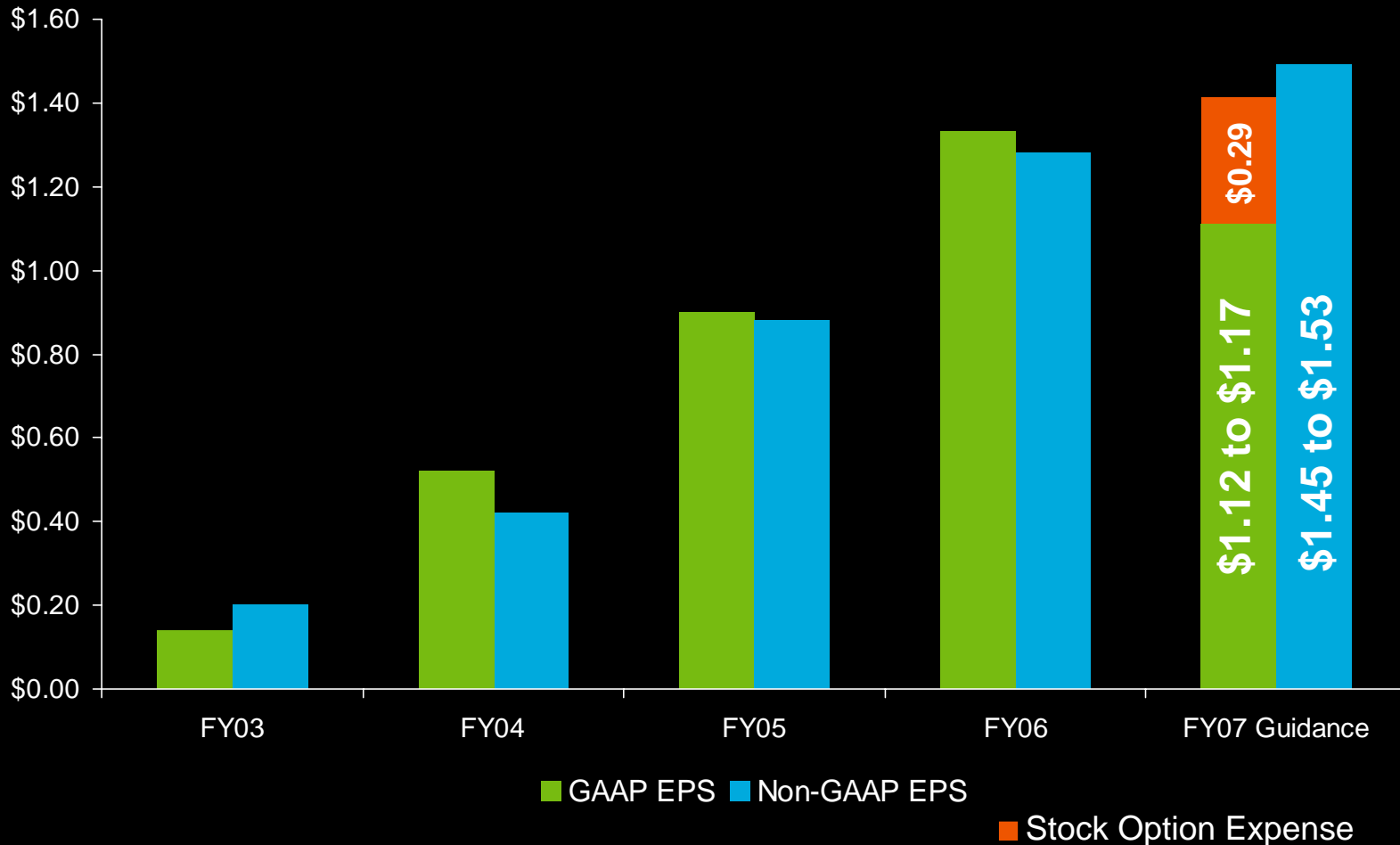
# Very Linear Revenue

## Benefits of Revenue Linearity:

- Predictability
- DSO improvement
- Sales discipline
- Operation efficiency

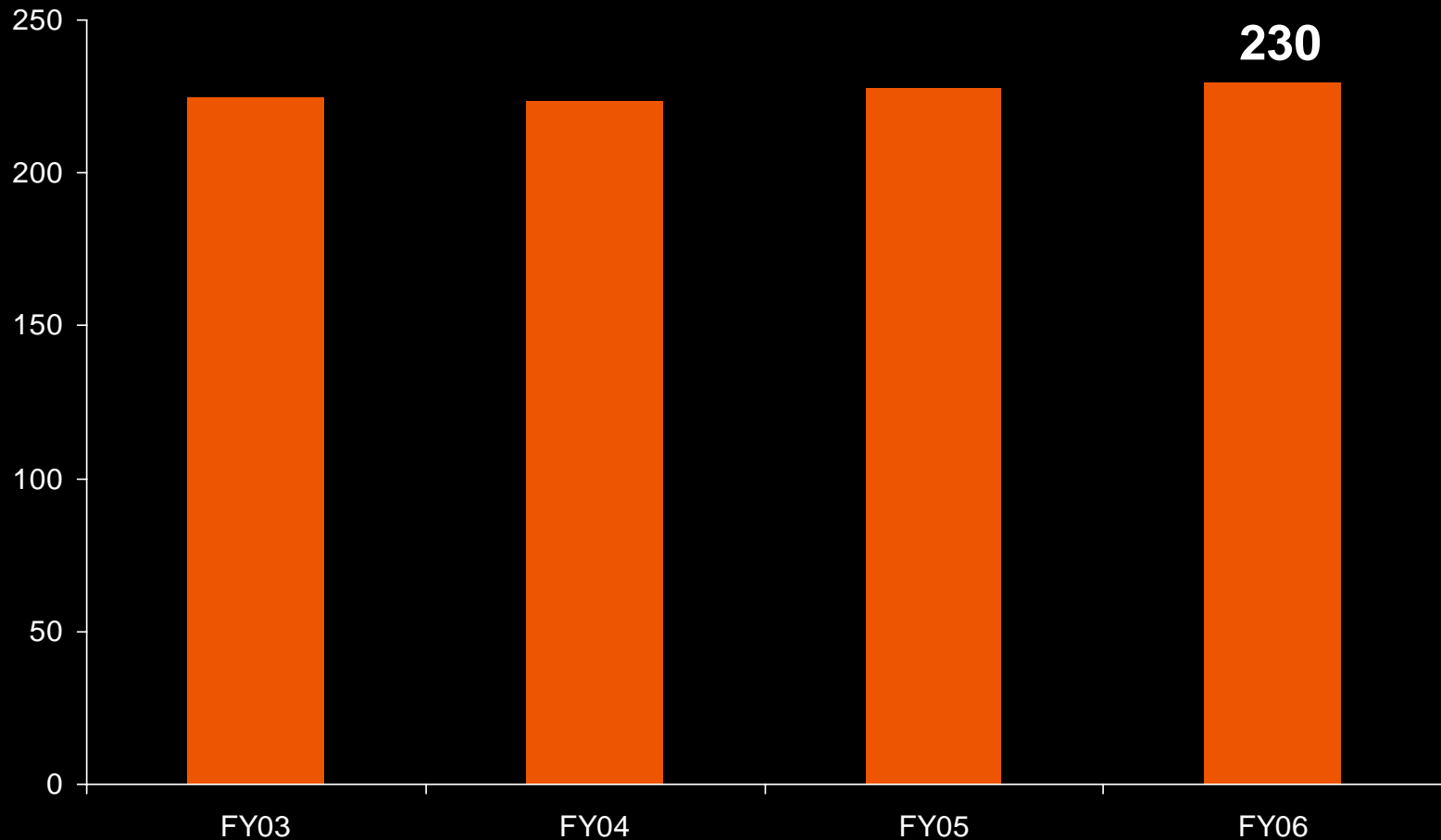


# Strong EPS Growth Rate

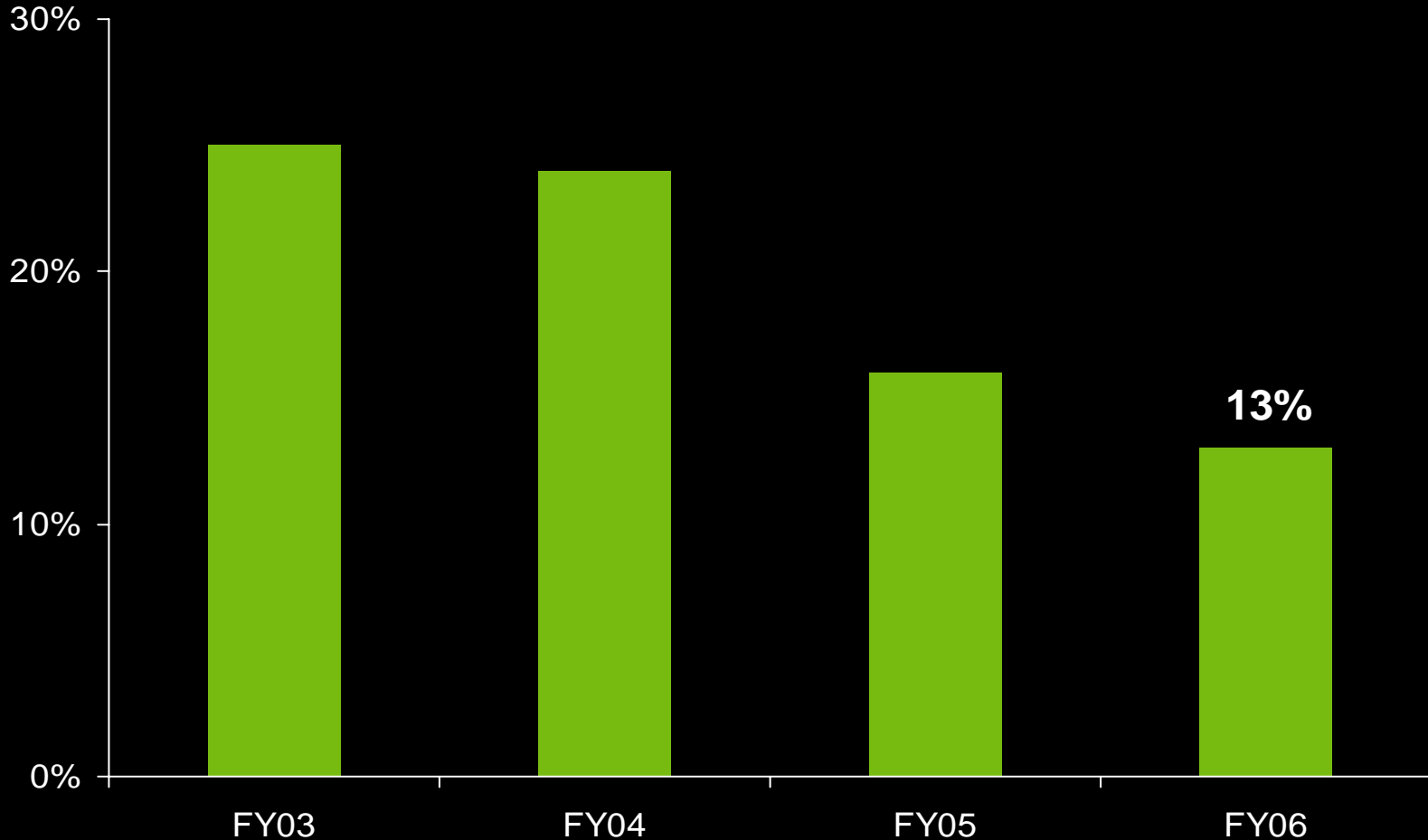


# Shares Outstanding Remain Flat

Million

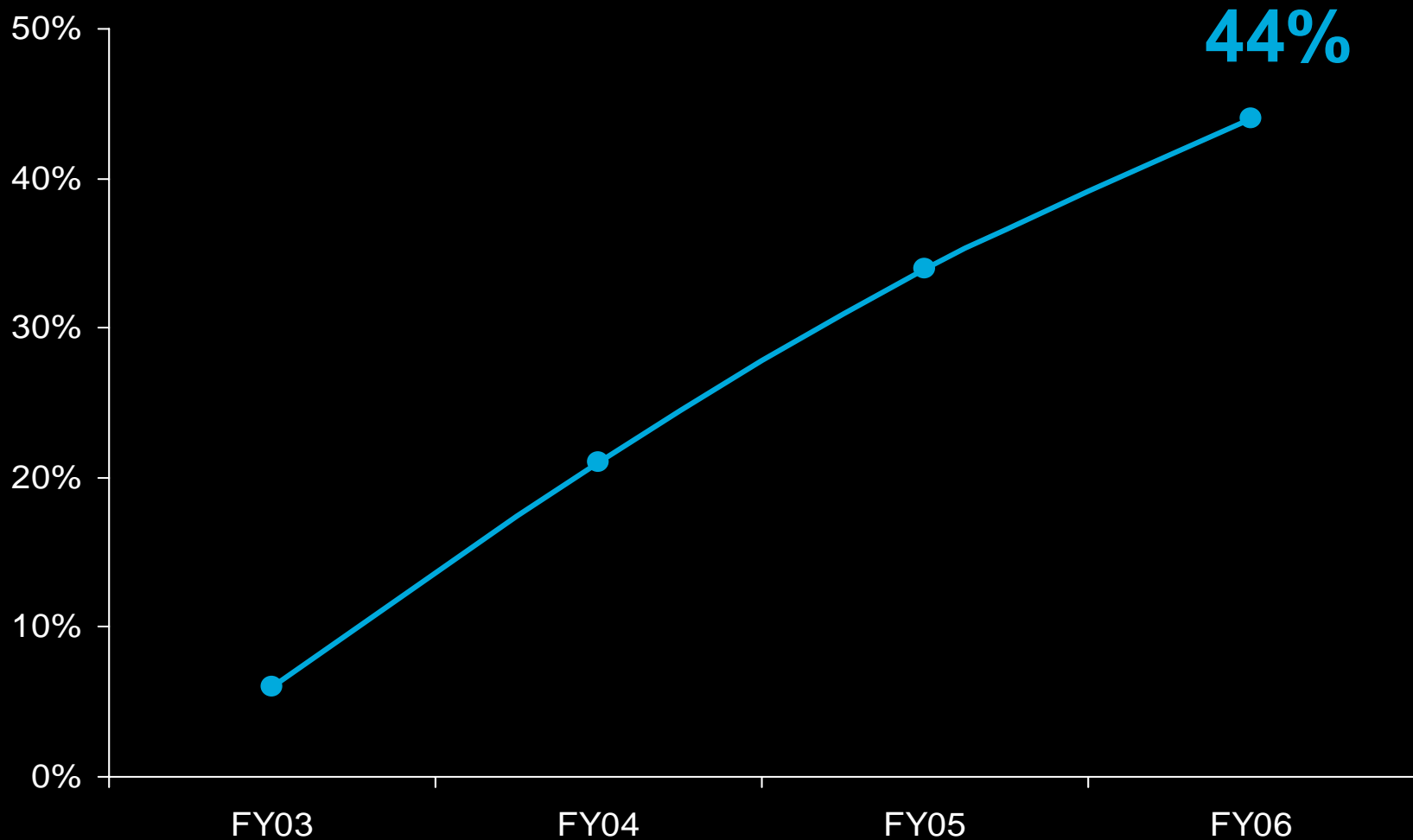


# Stock Option Overhang is on Target



# Outstanding Return on Shareholders' Equity

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# Guidance Summary

## Q2 FY 2007

- Revenue \$440M - \$450M
- GAAP EPS \$0.26 - \$0.28
- Non-GAAP EPS \$0.34 - \$0.36

## Fiscal FY 2007

- Revenue \$1.81B - \$1.85B
- GAAP EPS \$1.07 - \$1.15
- Non-GAAP EPS \$1.45 - \$1.53

## Long Term Goal

- 15% CAGR Revenue

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