

**THE TIMBERLAND COMPANY**

**RECONCILIATION OF OPERATING INCOME AND DILUTED EPS TO OPERATING INCOME  
EXCLUDING RESTRUCTURING AND RELATED COSTS**  
(Unaudited)

**RECONCILIATION OF OPERATING INCOME TO OPERATING INCOME EXCLUDING RESTRUCTURING AND  
RELATED COSTS**  
(Dollars in Thousands, Unaudited)

	<b>For the Quarter Ended September 26, 2008</b>
Operating income (GAAP)	<u>\$53,240</u>
Restructuring and related costs	<u>185</u>
Operating income excluding restructuring and related costs	<u><u>\$53,425</u></u>

Operating income excluding restructuring and related costs is not a Generally Accepted Accounting Principle measure. Management provides operating income excluding restructuring and related costs because it is used to analyze the earnings of the Company. Management believes this measure is a reasonable reflection of the underlying income from core business activities.

**RECONCILIATION OF DILUTED EPS TO DILUTED EPS EXCLUDING RESTRUCTURING AND RELATED COSTS**

	<b>For the Quarter Ended September 26, 2008</b>
Diluted EPS (GAAP)	<u>\$0.52</u>
Per share impact of restructuring and related costs	<u>0</u>
Diluted EPS excluding restructuring and related costs	<u><u>\$0.52</u></u>

Diluted EPS excluding restructuring and related costs is not a Generally Accepted Accounting Principle measure. We provide diluted EPS excluding restructuring and related costs because it is used to analyze the earnings of the Company. Management believes this measure is a reasonable reflection of the earnings levels and trends from core business activities.

**TIME AND DILUTED EPS**

**RESTRUCTURING AND**

**For the Quarter Ended  
September 28, 2007**

\$44,655
7,545
<u>\$52,200</u>

e (“GAAP”) performance  
d to analyze the operating  
ome levels and trends from core

**AND RELATED COSTS**

**For the Quarter Ended  
September 28, 2007**

\$0.42
0.07
<u>\$0.49</u>

AAP”) performance measure.  
of the Company. Management  
s.